### PEASE DEVELOPMENT AUTHORITY Thursday, May 15, 2014

### **BOARD AGENDA**

8:00 a.m.

Confidential Consultation with Counsel

Time:

9:00 a.m.

Place:

55 International Drive, Pease International Tradeport

Portsmouth, New Hampshire

**AGENDA** 

I. Call to Order (Nickless)

II. Acceptance of Minutes:

April Board Minutes will be presented at the June Board

Meeting (Tape is available if requested)

III. Public Comment

IV. Old Business

V. Finance Report

A. Financial Reports

1. Operating Results for 9 Month Period Ending March 31, 2014\*

2. Nine Month Cash Flow Projections to January 31, 2015\*

3. EDA Semi-Annual Filing - Revolving Loan Fund\*

B. Approvals

1. Investment Guidelines\* (Bohenko)

2. Portsmouth Chevrolet – Pickup truck\* (Lamson)

3. Obstruction Mitigation Part 2 - FAA Grant Acceptance and Contract\* (Preston)

4. Airport Operations Modular Office\* (Allard)

VI. Leases

A. Approvals

1. Great Bay Community College Expansion\*\*\*(Preston)

VII. Contracts/Agreements

A. Approvals

1. Grounds Maintenance Agreement\*\*\*(Loughlin)

VIII. Signs

A. Approvals

1. Ballfield - Rye Street\* (Lamson)

IX. Executive Director's Reports/Approval

A. Reports

1. Golf Course Operations

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		3	

- 2. Airport Operations
  - a. Skyhaven Airport
  - b. PSM
  - c. Noise Line\*
- B. Approvals
  - 1. Brain Injury of NH Airfest\* (Preston)
  - 2. Bills for Legal Services\* (Loughlin)
- X. Division of Ports and Harbors
  - A. Reports
    - 1. Port Advisory Council
  - B. Approvals
    - 1. Harbor Dredging and Pier Maintenance Project Capital Budget Overview Committee\* (Bohenko)
    - 2. Bills for Legal Services\* (Allard)
- XI. **New Business**
- XII. **Upcoming Meetings**

**Audit Committee** 

June 17, 2014

**Board Meeting** 

June 19, 2014

### All Committee Meetings begin at 8 a.m. unless otherwise posted

- XIII. Directors' Comments
- XIV. Adjournment
- XV. **Press Questions**
- Related Materials Attached
- \*\* Related Materials Previously Sent
- \*\*\* Related Materials will be provided under separate cover
- Materials to be distributed at Board Meeting +
  - Confidential Materials



DEVELOPMENT AUTHORITY

Insert Item IV. Old Business

### **MOTION**

### Director Allard:

WHEREAS, on January 24, 2002 the PDA Board of Directors authorized the first agreement with Grimmel Industries, LLC. (formerly known as Rensselaer Iron & Steel) to commence operations at the Division of Ports and Harbors (DPH) Market Street Terminal; and

WHEREAS, on August 20, 2009, Grimmel Industries, LLC (Grimmel) requested and was granted a 4th Amendment to its License and Operating Agreement dated August 1, 2005, which amendment extended the contract term for a maximum five (5) year period through December 31, 2014; and

WHEREAS, on December 31, 2014, the License and Operating Agreement by and between the PDA DPH and Grimmel will expire by its terms; and

WHEREAS, the PDA Board of Directors intends to provide to Grimmel a minimum of six (6) months notice of its intent in order to permit an orderly termination of bulk cargo activities, removal of stored materials and equipment and restoration of the Licensed Premises; and

WHEREAS, the PDA Board of Directors desires to continue to explore and to encourage opportunities for an increased variety of maritime commerce at the Market Street Terminal;

NOW, THEREFORE, the PDA Board of Directors resolves as follows:

- 1. The PDA will permit, without waiver of any existing terms and conditions, the License and Operating Agreement to expire by its terms on December 31, 2014 and, in connection with such expiration directs the Port Director to
- a) send a written letter of notice to Grimmel that the License and Operating Agreement, as amended, will expire at midnight on December 31, 2014 and will not be renewed;
- b) negotiate with Grimmel a written plan for winding down operations at the Market Street Terminal and removal and transport on or before the expiration of the License and Operating Agreement of all stored materials and equipment from the Storage Area, Scale House; and any other location at the Market Street Terminal utilized by Grimmel;

OOO TAKING YOU THERE

Insert Item IV. Old Business Motion Continued May 15, 2014

c) negotiate with Grimmel an agreement to provide that in the event Grimmel completes removal of all stored materials and equipment and cooperates with DPH with respect to inspections, required repairs, and restoring the pier deck, terminal pavement and Storage Area as required in Article 6 of the License and Operating

Agreement, PDA will permit termination of the License and Operating Agreement prior to its expiration date and return any pre-paid rents to Grimmel pro-rated accordingly;

- d) engage Appledore Marine Engineering, Inc (AMEI) to perform field inspections to determined the condition of all structural and non-structural deficiencies requiring maintenance, repair or restoration in accordance with the terms of the License and Operating Agreement.
  - 2. Consistent with the PDA's efforts to encourage diversification at the Market Street Terminal the PDA Board of Directors direct the PDA Staff and Port Director to identify and to record for the Board their continuing efforts to develop appropriate maritime uses consistent with expressed legislative intent and long standing recommendations for water dependent uses at this location, recognizing that existing conditions, proximity to residential uses, port capabilities, market opportunities and facility requirements and limitations do present unique challenges to maritime industry at this location.
  - 3. Request the Executive Director, Port Director and Director of Finance continue to review and to advise the PDA Board of Directors with respect to financial implications, budget recommendations and required operation modifications associated with the loss of revenue that will result from the expiration of the Grimmel License and Operating Agreement

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# FY 2014 FINANCIAL REPORT FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014







## CONSOLIDATED STATEMENT OF REVENUES AND EXPENSES FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014 AND 2013

FY 2014 BUDGET ANALYSIS

(\$,000 \$)

2014 BUDGET VARIANCE		CURRENT YEAR TO DATE ACTUAL	CURRENT YEAR TO DATE BUDGET	\$ VARIANCE	PRIOR YEAR TO DATE ACTUAL	YEAR TO YEAR VARIANCE	FY 2014 APPROVED BUDGET
OPERATING REVENUES-	OPERATING REVENUES	9,537	9,748	(211)	9,739	(202)	13,592
<b>LOWER BY 2.2%</b>	<b>OPERATING EXPENSES</b>						
NO SIGNIFICANT VARIANCES OTHER THAN IN GOLF FEES- REDUCTION IN ROLINDS PLAYED	PERSONNEL SERVICES AND BENEFITS (PAGE #4 AND 5)	4,292	4,456	(164)	3,785	202	6,014
COMPLETED NEGOTIATIONS WITH GSA.	BUILDINGS AND FACILITIES MAINTENANCE (1945 € 46)	1,546	1,075	471	1,692	(146)	1,393
OPERATING COSTS-	GENERAL AND ADMINISTRATIVE (P4GE #6)	1,007	514	493	493	514	685
HIGHER BY 6.0%	UTILITIES (PAGE #7)	628	525	103	612	16	733
EXTENSIVE WINTER SEASON-CHEMICALS, SUPPLIES AND OVERTIME	PROFESSIONAL SERVICES (PAGE #7)	133	198	(65)	185	(52)	344
GSA ADJUSTMENT TO ALLOWANCE FOR DOUBTFUL ACCOUNTS- BAD DEBT. FY	MARKETING AND PROMOTION	187	311	(124)	134	23	415
IMPACT OF \$474.	ALL OTHER (PAGE #7)	846	1,074	(228)	869	(23)	1,431
INDIRECT LABOR ALLOCATION TO BUILDINGS AND FACILITIES NOT		8,639	8,153	486	7,770	869	11,015
BUDGETED.	OPERATING INCOME	868	1,595	(269)	1,969	(1,071)	2,577
NONOPERATING (INCOME) AND EXPENSES	NONOPERATING (INCOME) AND EXPENSE (PAGE #8)	76	107	(10)	(466)	563	143
DELAYED SHORT TERM BORROWINGS	DEPRECIATION	4,493	4,657	(164)	4,571	(78)	6,209
	NET OPERATING INCOME	(3,692)	(3,169)	(523)	(2.136)	(1,556)	(3,775)

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### FOR THE NINE MONTH PERIOD ENDING ANALYSIS OF OPERATING REVENUES MARCH 31, 2014 AND 2013

(\$,000 \$)

FEE REVENUES YEAR TO DATE	35%	RENTAL OF FACILITIES	FEE REVENUES (SEE CHART)		8%-/ WHARFAGE AND DOCKAGE  REVENIE	MOORING FEES	GOLF SIMULATOR	STRATIONS ALL OTHER
FEE REVEN	11%		<b>&gt;</b> %9	17%	8%.	GOLF MEMBERSHIPS	PARKING FEES	PIER USAGE AND REGISTRATIONS

	CURRENT YEAR TO DATE ACTUAL	CURRENT YEAR TO DATE BUDGET	\$ VARIANCE	PRIOR YEAR TO DATE ACTUAL	YEAR TO YEAR VARIANCE	FY 2014 APPROVED BUDGET
RENTAL OF FACILITIES	6,734	6,471	263	6,455	279	9,084
FEE REVENUES (SEE CHART)	1,529	1,829	(300)	1,952	(423)	2,530
(SEE CHART)	719	892	(173)	724	(2)	1,230
CONCESSION	161	152	6	159	2	202
GOLF	98	115	(29)	108	(22)	160
ALL OTHER- NET	308	289	19	341	(33)	386
	9,537	9,748	(211)	9,739	(202)	13,592

PORTSMOUTH FISH PIER RYE HARBOR	93 495 131	74 460 120	11 11 11 11 11 11 11 11 11 11 11 11 11

65

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CES	ENDING		SAL	9	2	6	i i	~	_		~	2	2	2	<u>56</u>			A	FEB MAR
ANALYSIS OF PERSONNEL SERVICES AND BENEFIT	TH PERIOD E		BUSINESS UNIT	GOLF COURSE	ENGINEERING	PORTSMOUTH AIRPORT	SKYHAVEN	MAINTENANCE	RESOURCE	MANAGEMENT	PORT AUTHORITY	LEGAL	EXECUTIVE	FINANCE		150 ~	14FF	05 S#	O JAN
ONNE			PRIOR YEAR TO DATE		2,411	480	175	3,066	(226)	2,510		208	240	221	47	88	1,304	(29)	1,275
PERS	FOR THE NINE MON MARCH 31, 2014		44	VAKIANCE	70	(24)	(9)	40	302	(292)		105	48	(9)	LO.	(22)	125	(27)	88
SIS OF	IE NIN		YEAR TO DATE		2,450	531	183	3,164	11	3,164		642	265	241	42	102	1,292	11	1,292
NALY	FOR THE NINE M MARCH 31, 2014		YEAR TO DATE		2,520	202	177	3,204	(302)	2,902		747	313	235	47	75	1,417	(27)	1,390
A	Σ			(\$ 000's) WAGES	BENEFITED	NONBENEFITED	OVERTIME		TRANSFER OUT		FRINGE BENEFITS	HEALTH INSUR	RETIREMENT	FICA	DENTAL	ALL OTHER		TRANSFER OUT	

# HR-NONBEN # SEASONAL # SALARIED # HR-BEN \* CONTRACT

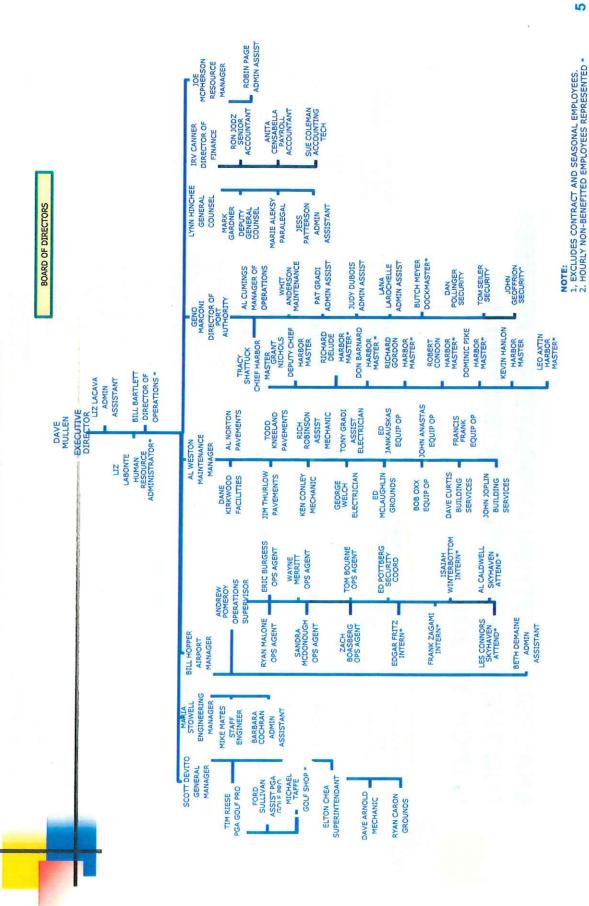
3,785

(164)

4,456

4,292

## PEASE DEVELOPMENT AUTHORITY **CURRENT ORGANIZATION CHART**



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## ANALYSIS OF OTHER OPERATING EXPENSES FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014

BUILDINGS AND FACILITIES MAINTENANCE	YEAR TO DATE ACTUAL	FISCAL BUDGET	GENERAL AND ADMINISTRATIVE	YEAR TO DATE ACTUAL	FISCAL BUDGET
SNOW REMOVAL	301	245	INSURANCE	134	182
DIESEL GASOLINE	204	232	TELEPHONE	89	81
CONTRACTOR SERVICES	118	184	SUPPLIES	49	78
EQUIPMENT AND VEHICLE	112	137	COMPUTER EXPENSE	49	55
PARTS			BANK FEES	32	36
SECURITY	66	134	OFFICE EQUIPMENT	28	29
AIRFIELD MAINTENANCE	34	129	TRAVEL AND MILEAGE	23	27
VEGITATION AND PEST	40	96	BAD DEBT EXPENSE	480	25
CONTROL			FEES AND LICENSE'S	30	21
BUILDING MATERIALS	27	88	SAFETY EQUIPMENT	10	18
CLEANING SERVICE	99	71	SUBSCRIPTIONS AND	16	17
PAINT AND PAINT	14	63	PUBLICATIONS	ų.	
SUPPLIES			CLOTHING AND	13	17
HVAC SERVICES	52	61	UNIFORMS		
OPERATING EQUIPMENT RENTAL	25	4	PROFESSIONAL DEVELOPMENT	14	15
WAGE AND BENEFIT	330	. 10	PRINTING AND PHOTO	6	. 15
TRANSFER IN			EQUIPMENT <\$5k	19	15
ALL OTHER- NET	124	(16)	ALL OTHER- NET	33	69
	1,546	1,393		1,007	685

## ANALYSIS OF OTHER OPERATING EXPENSES FOR THE NINE MONTH PERIOD ENDING

MARCH 31, 2014 (CONTINUED)

(\$,000 \$)

CURRENT YEAR BUDGET	130	122	63	29	344		CURRENT	YEAR	1.137	120	109	9
PRIOR YEAR TO DATE ACTUAL	32	87	47	19	185		PRIOR	YEAR TO DATE ACTUAL	699	49	66	22
YEAR TO DATE BUDGET	130	122	63	29	198		YEAR TO	DATE	1,137	120	109	65
YEAR TO DATE ACTUAL	22	23	4	14	133		YEAR TO	ACTUAL	654	54	98	22
PROFESSIONAL	LEGAL	INFORMATION	TECHNOLOGY	ALL OTHER- NET			ALL OTHER		FUEL	COAST TROLLEY	GOLF MERCHANDISE	GOLF CART LEASE
CURRENT YEAR BUDGET	440	127	72	54	40	733	SS UNIT				300 408	
PRIOR YEAR TO DATE ACTUAL	325	157	99	43	31	612	KWH CONSUMPTION ANALYSIS BY BUSINESS UNIT					287 258 253
YEAR TO DATE BUDGET	440	127	72	54	40	525	ANALYSIS					69 99
YEAR TO DATE ACTUAL	314	134	8	52	41	628	UMPTION	1,538				
UTILITIES	ELECTRICITY	WASTE	NATURAL GAS	PROPANE	WATER		KWH CONS	71			324	311 315
				8		-	Top.	1500	1200	98	99	98

NOTE: PSNH INCREASED USAGE CHARGE FROM 7.1 CENTS/ KWH TO 9.5 CENTS/ KWH IN JANUARY 2013. PDA CURRENTLY HAS OUTSOURCED ACTIVITY AT A RATE OF 6..9 CENTS/ KWH FOR THE 18 MONTH PERIOD JULY 1, 2013 THROUGH DECEMBER 31, 2014.

1,431

869

1,074

846

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GOLF =FY 2012

SKYHAVEN FY 2013

PSM

TRADEPORT

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### ANALYSIS OF NONOPERATING (INCOME) EXPENSE FOR THE NINE MONTH PERIOD ENDING **MARCH 31, 2014**

	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	\$ VARIANCE	PRIOR YEAR TO DATE ACTUAL	YEAR TO YEAR VARIANCE	CURRENT YEAR BUDGET			
							INTEREST EXPENSE INCLUDES:	PENSE I	ž
INTEREST EXPENSE	102	112	(10)	88	14	149		YEAR TO DATE	
INTEREST INCOME AND	(5)	(2)	*	(10)	S	(9)	PROVIDENT BANK	75	10
OTHER							CITY OF PORTSMOUTH	27	
(GAIN) / LOSS ON SALE OF ASSETS	in .	1	3	(554)	544	ī	TOTAL	102	
	<u>76</u>	107	(10)	(466)	<u>563</u>	143			

NOTE:
1. SEE PAGE #15 FOR FURTHER INFORMATION REGARDING THE PDA CURRENT DEBT STRUCTURE AND CURRENT INTEREST RATES.

# CONSOLIDATED STATEMENT OF NET POSITION

2014	RESTRICTED			·	,	1	i)	ú		1	į	504	74	43	09	" }	189	189
T MARCH 31,	UNRESTRICTED			1,657	76	20	N	1,788		(99)	510				i e	107	261	2,349
CASH AND INVESTMENTS AT MARCH 31, 2014	UNRES	PEASE DEVELOPMENT	TITY .	GENERAL OPERATING	SCROW	CETING	ж.		DIVISION OF PORTS	GENERAL OPERATING	HARBOR MANAGEMENT	HARBOR DREDGING AND PIER MAINTENANCE	FISHERY FUND	REVOLVING LOAN- FISHERY FUND SEQUESTERED)	FOREIGN TRADE ZONE	EK.	***************************************	IOIAL
CASH		PEASED	AUTHORITY	GENERAL	TENANT ESCROW	PCA MARKETING	ALL OTHER		DIVISION OF	GENERAL	HARBOR	HARBOR PIER MAI	REVOLVING LO FISHERY FUND	REVOLVING LOA FISHERY FUND (SEOUESTERED)	FOREIGN	ALL OTHER		
30N 30	2013	3,859		461			1,290	2,307	3 507	7.917		69,034	1,118	436	62	1,476	72.126	
MAR 31	2014	1,992		299	2,750		625	1,810	2 435	7.776		67,371	1,133	504	09	2,349	71,417	
	LIABILITIES	ACCOUNTS PAYABLE AND	ACCRUED EXPENSE	UNEARNED REVENUE	REVOLVING DEMAND	LONG TERM LIABILITIES	DUE WITHIN 1 YEAR	DUE IN MORE THAN 1	ICAR	TOTAL LIABILITIES	NET POSITION	NET INVESTMENT IN CAPITAL ASSETS	RESTRICTED FOR: REVLOVING LOAN FUND	HARBOR DREDGING AND PIER MAINTENANCE	FOREIGN TRADE ZONE	UNRESTRICTED	TOTAL NET POSITION	
3013	5013	3,996	1,260		387	153	2,796		969	922	1,617		5,139	7,140	60,351	72,630	80,043	
MAR 31	4707	2,349	896		329	202	3,848		681	1,016	1,697		5,139	11,731	26,778	73,648	79,193	
ACCETC		CASH AND INVESTMENTS	ACCOUNTS RECEIVABLE-	NET	INVENTORIES	PREPAID INSURANCE		RESTRICTED ASSETS	CASH AND INVESTMENTS	REVOLVING LOAN FUND RECEIVABLES	TOTAL RESTRICTED ASSETS	CABITAL ACCETO	LAND	CONSTRUCTION IN PROCESS (PAGES #11-14)	OTHER CAPITAL ASSETS- NET	TOTAL CAPITAL ASSETS	TOTAL ASSETS	

# SUMMARY OF INTERGOVERNMENTAL RECEIVABLES **AS OF MARCH 31, 2014**

(\$,000\$)

PROJECT NAME	APPROVAL	TOTAL	GRANT	EXPENDED TO DATE	PDA	RECEIVED TO DATE	BALANCE DUE PDA	AMOUNT
MULTI-USE PATH	11-20-08	805	642	368	(69)	247	52	49
OBSTRUCTION MITIGATION DESIGN (FAA #49)	05-23-11	318	318	216	1	213	3	1
PROPERTY ACQUISITION AND DEMOLITION	07-01-11	444	433	369	(10)	330	29	= ř
LAND IMPROVEMENT AND BUILDING DEMO (80 ROCHESTER)	12-21-11	800	400	748	(340)		340	291
NOISE EXPOSURE MAP UPDATE (FAA #52)	05-31-12	162	150	110	(8)	95	7	•
PAVEMENT AND DRAINAGE RESTORATION (FAA #54)	07-03-12	105	26	26	6	84	9	je,
PSM AIRPORT MARKING AND SIGNAGE (FAA #55)	08-28-12	448	414	408	(31)	346	31	
PSM RUNWAY DEMAND LENGTH ANALYSIS	04-16-13	78	74	28	(2)	48	80	i
PSM ASR CONSTRUCTION PROJECT	04-16-13	3,461	3,288	200	(56)	464	10	i e
PSM PAVEMENT AND DRAINAGE	11-06-13	1,310	1,244	27	(2)	C	25	ř.
SKYHAVEN RUNWAY DESIGN AND RECONSTRUCTION	07-05-13	3,870	3,580	380	(19)	278	83	ķ
PORT AUTHORITY OF NEW HAMPSHIRE		(96)	FUNDING	EXPENDED TO DATE	PDA	RECEIVED TO DATE	BALANCE DUE PDA	AMOUNT
RYE HARBOR MARINA / COMMERCIAL FISH PIER			1,650	1,599	(62)	1,504	7	1
AND FLOATING DOCK REPLACEMENT							1	
SEABROOK / HAMPTON DREDGING*			1,579	1,430	(96)	1,334	1	
SOUTH ACCESS BRIDGE REPLACEMENT			30	301	i.	195	106	106
HAMPTON HARBOR PIER RENOVATIONS			1,500	1,416	m	1,413		i.
HAMPTON HARBOR PIER PROJECT DESIGN**			140	182	(42)	140		1
WATER QUALITY IMPROVEMENT			1,000	1,781	(783)	866	1	ï
NOTE:  * FUNDING AUTHORIZATION INCLUDES \$200 AUTHORIZED FUNDS DRAWN FROM HARBOR	HARBOR DREDGING FUNDS.	UNDS.					700	446

NOTE:
\* FUNDING AUTHORIZATION INCLUDES \$200 AUTHORIZED FUNDS DRAWN FROM HARBOR DREDGING FUNDS.
\*\* AUTHORIZED FUNDS (\$140) DRAWN FROM HARBOR DREDING FUNDS.

# SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF MARCH 31, 2014

PROJECT NAME	BALANCE AT 06-30-13	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 03-31-14
PORTSMOUTH AIRPORT					
OBSTRUCTION MITIGATION DESIGN (FAA #49)	185	31		31	216
NOISE EXPOSURE MAP UPDATE (FAA #52)	64	46		46	110
RUNWAY DEMAND AND LENGTH ANALYSIS (SBG 1601)	2	99	•	56	28
ASR CONSTRUCTION PROJECT (SBG 1602)	4	537	11	537	541
AIRFIELD MARKING AND SIGNAGE (FAA #55)	100	80		8	00
PAVEMENT AND DRAINAGE RESTORATION (SBG 1603)		27		27	27
FUEL TANK REPLACEMENT		47		47	47
PSM TERMINAL AWNING		18	1	18	18
GSD 1260 OFFICE TRAILER		6	6	C	1
BROOM CORE MOUNTING		6	6		
TSA FACILITIES PROJECT	1	10		10	10
	255	798	18	780	1,035

# SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF MARCH 31, 2014 (CONTINUED):

PROJECT NAME	BALANCE AT 06-30-13	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 03-31-14
GOLF COURSE					
COURSE IRRIGATION / DRAINAGE IMPROVEMENTS	2,321	973	1	973	3,294
PARKING LOT RENOVATIONS	30	877	b	877	206
CLUBHOUSE EXPANSION (DESIGN ONLY)	7	ı	•	: ************************************	7
FLEX 5410 FAIRWAY MOWERS	1	112	112	1	116
TRIPLEX GR 3150 MOWER	×	35	35	1.	
WORKMAN 4WD CART	Tr.	27	27	13	
BEDKNIFE GRINDER	7	18	18	2	
SIMULATOR EQUIPMENT UPGRADE	11	24	24	9.1	- 11
	2,358	2,06	216	1,850	4,298
MAINTENANCE					
TORO GR 3150 MOWER	ī	29	29		18.
ZERO TURN MOWER COLLECTION SYSTEM	1	15	15	1	
KOEHLER GENERATOR	311	32	32	TÎ,	
	11	44	4	-11	11

# SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF MARCH 31 2014 AS OF MARCH 31, 2014 (CONTINUED):

\$ 000 \$

	BALANCE	Clibbeat year	Cr arroad at		
PROJECT NAME	AT 06-30-13	EXPENDITURES	PLANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 03-31-14
TRADEPORT					
MULTI-USE PATH	146	222	1	222	368
CORPORATE DRIVE RIGHT TURN LANE	246	37	270	(233)	13
AIRPORT ACCESS ROAD DESIGN	27	(27)	2	(27)	
LAND IMPROVEMENT AND BUILDING DEMO (80 ROCHESTER)	496	252	L.	252	748
ROUNDABOUT- BUILDING #90	80	i		1	00
ASBESTOS REMOVAL	2	(2)	3	(2)	
ABOVE GROUND STORAGE TANK UPGRADE	31	13	8	10	41
SIDEWALKS- PEDESTRIAN FACILITIES	11	16	11	16	16
	926	511	273	238	1,194
SKYHAVEN AIRPORT					
HANGAR TWO ROOF REPLACEMENT	7	111	118	6	,
UNDERGROUND FUEL PIPE REPLACEMENT	10	Į.	10	(10)	1
RUNWAY DESIGN AND RECONSTRUCTION	77	303	1	303	380
PROPERTY ACQUISITION AND DEMOLITION	IV)	30		8	35
	66	444	128	316	415
ADMINISTRATION					
COMPUTER REPLACEMENTS	П	u u	0	-11	30

## SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF MARCH 31, 2014 (CONTINUED):

PROJECT NAME	BALANCE AT 06-30-13	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 03-31-14
DIVISION OF PORTS AND HARBORS					
MAIN WHARF EXPANSION PROJECT	1,267	1	X	*	1,267
WATER QUALITY IMPROVEMENT	1,624	158	30	158	1,782
HAMPTON HARBOR DESIGN AND RENOVATIONS	330	1,143	1	1,143	1,473
RYE FLOATING DOCK REPLACEMENT	251	(222)	X	(222)	29
HAMPTON HARBOR PIER PROJECT		12	12	0	
SENTINEL POWER SWEEPER		166	166	к	
CAMERA UPGRADES AT MARKET STREET	1	7	7	3	
2014 FORD 250 PICK-UP RUCK	1	27	27	31	
SOUTH ACCESS BRIDGE REPLACEMENT		328		328	328
**	3,472	1,619	212	1,407	4,879
TOTAL	AL <b>Z,140</b>	5,482	891	4,591	11,731

# ANALYSIS OF LONG TERM LIABILITIES AS OF MARCH 31, 2014

(\$ 000,s)

## SCHEDULE OF DEBT SERVICE REPAYMENT

		DEBT	1,263	617	258	425	699	3,532	(1,143)	2,389
	CITY OF PORTS	4.50%	116	116	116	116	350	814	(211)	<b>Z69</b>
	THE PROVIDENT BANK ®	3.11%	281	291	300	309	319	1,500	(211)	1,289
	THE PROVIDENT BANK ®	3.46%	202	210	142	O.	П	554	(151)	403
	THE PROVIDENT	3.74%	664		•	1	0.	664	(664)	ü
	14001	YEAR	2014	2015	2016	2017	2018-2021		PAID IN FY 2014	TOTAL
TOTAL	AMOUNT	403	1,289		169		2,389		46	2,435
ONO	TERM	201	1,008	1	581		1,790		20	1,810
	CURRENT	202	281	3	116		299		<u>26</u>	625
	DEBT HOLDER / INTEREST RATE	PROVIDENT BANK © 3.46%	PROVIDENT BANK	@ 3.11%	PORTSMOUTH-	POLLUTION CONTROL NOTE	@ 4.50%		TENANT ADVANCES (LONZA)	TOTAL

# **BUSINESS UNIT ANALYSIS**



### 17

### STATEMENT OF OPERATIONS FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014 PORTSMOUTH AIRPORT

(\$,000 \$)

807

CURRENT FISCAL YEAR BUDGET

864

575

143

12

**ENPLANEMENT DATA** 

	YEAR TO YEAR VARIANCE	(103)			73	(139)	21	9
PRIOR	DATE ACTUAL	<b>657</b>			549	888	111	243
CURRENT	DATE	554			622	750	132	249
		OPERATING	OPERATING	EXPENSES	PERSONNEL SERVICES AND BENEFITS	BUILDINGS AND FACILITIES MAINTENANCE	GENERAL AND ADMINISTRATIVE	UTILITIES
	CURRENT FISCAL YFAR	BUDGET	250	137	ю	2	115	807
	PRIOR YEAR TO DATE	ACTUAL	405	84	2	73	93	<u>657</u>
	CURRENT YEAR TO DATE	ACTUAL	416	66	4	H	34	554
	OPERATING REVENUES	(s 000 ¢)	FACILITIES RENT	CARGO AND	CONCESSION	REVENUES FEE REVENUES	ALL OTHER	
L								



2011

2012

2013

- 2014

JAN

FEB MAR APR MAY JUN JUL AUG SEP

12,777

20,000

25,000

15,000

10,000

2,000

# STATEMENT OF OPERATIONS FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014 SKYHAVEN AIRPORT

CURRENT FISCAL YEAR BUDGET	226		20	102	37	26	4 -	4	77	297	(71)	ij.	245	(316)
YEAR TO YEAR VARIANCE	(4)		4	(30)	rv	2		Q.	6	(26)	22	(2)	(8)	37
PRIOR YEAR TO DATE ACTUAL	207		33	104	28	25	4		81	275	(89)	7	193	(268)
CURRENT YEAR TO DATE ACTUAL	203		37	74	33	27	4		74	249	(46)	li .	185	(231)
	OPERATING REVENUES	OPERATING EXPENSES	PERSONNEL SERVICES AND BENEFITS	BUILDINGS AND	FACILITIES MAINTENANCE GENERAL AND ADMINISTRATIVE	UTILITIES	PROFESSIONAL SERVICES MARKETING AND	PROMOTION	ALL OTHER- FUEL		OPERATING INCOME	NONOPERATING (INCOME) AND EXPENSE	DEPRECIATION AND AMORTIZATION	NET OPERATING INCOME
RENT CAL AR	GET 135	06	1 2 2 2 2	077	YTD AVE PRICE	\$ 5.57	\$ 5.68		TOTAL	(211)	(175)	260	(880)	(1,006)
	BUDG	94 90	1 1		YTD TOTAL AVE YEAR PRICE	16,730 \$ 5.57	22,718 \$ 5.68		GRANT FUNDS TOTAL	279 (211)	12 (475)		(088)	(1,006)
PRIOR YEAR DATE	ACIUAL BUDG	94	1 200	707			₩.		DEBT GRANT REPAY FUNDS	- 279	ct.	. 318	(100)	(100)
	ACIUAL BUDG			707	YEAR TO TOTAL DATE YEAR	16,730	22,718 \$		GRANT			. 318		609
PRIOR YEAR DATE	ACIUAL BUDG	94	1 200	707	r YEAR TO TOTAL DATE YEAR	16,730 16,730	16,578 22,718 \$		DEBT GRANT REPAY FUNDS	- 279	ct.	(8)	(100)	(100)

6,138

(727)

4,927

4,200

NET OPERATING INCOME

1,200

(80)

798

718

DEPRECIATION AND AMORTIZATION

### STATEMENT OF OPERATIONS FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014 *IRADEPORT*

(\$,000 \$)

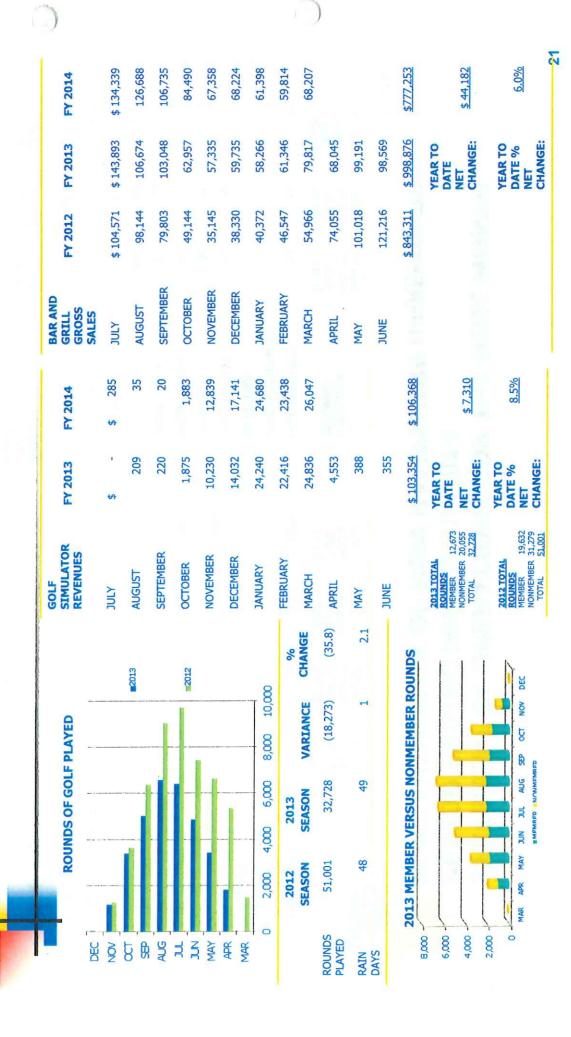
											SD-	
CURRENT FISCAL YEAR BUDGET	7,792			134	62	138			120	454	7,338	
YEAR TO YEAR	244		ı	ın	465	17	(3)	12	4	200	(256)	(551)
PRIOR YEAR TO DATE ACTUAL	2,605			201	48	114	12	8	20	433	5,172	(553)
CURRENT YEAR TO DATE	5,849			206	513	131	6	20	54	933	4,916	(2)
	OPERATING REVENUES	OPERATING EXPENSES	PERSONNEL SERVICES AND BENEFITS	BUILDINGS AND FACILITIES MAINTENANCE	GENERAL AND ADMINISTRATIVE	UTILITIES	PROFESSIONAL SERVICES	MARKETING AND PROMOTION	ALL OTHER		<b>OPERATING INCOME</b>	NONOPERATING (INCOME) AND EXPENSE
	CURRENT FISCAL YEAR BUDGET	702'2	n.	85	7,792							
	PRIOR - YEAR TO DATE ACTUAL	5,536	•	69	2,605							
	CURRENT YEAR TO DATE ACTUAL	2,786		63	5,849							
	OPERATING REVENUES (\$ 000's)	RENTAL OF FACILITIES	INTEREST INCOME ON	ALL OTHER-								

### 20

# STATEMENT OF OPERATIONS FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014 GOLF COURSE

	CURRENT YEAR TO DATE	PRIOR YEAR TO DATE	YEAR TO YEAR	CURRENT FISCAL YEAR	OPERATING		CURRENT YEAR TO	PRIOR YEAR TO	<u>د</u> ک	OR CURRENT
(s.000 <b>\$</b> )	ACTUAL	ACTOR	VARIANCE	BODGE		A	DATE	E AL	E DATE AL ACTUAL	DATE
OPERATING REVENUES	1,022	1,260	(230)	1,672	CONCESSION		H	154	155	
OPERATING					FEE REVENUES	SI				
EXPENSES					GOLF FEES		529	6	829 6	
PERSONNEL SERVICES AND BENEFITS	618	296	22	793	MEMBERSHIPS	Sd	121	н	1 223	
<b>BUILDINGS AND</b>	227	219	00	269	SIMULATOR		106	.0	86 9	
FACILITIES MAINTENNCE					GOLF LESSONS	SNO	9	.0	80	
GENERAL AND ADMINISTRATIVE	102	85	17	124			762		1,007	
UTILITIES	94	82	12	104	MERCHANDISE AND OTHER	Щ	106		86	
PROFESSIONAL SERVICES	7	S	2	11			1,022		1,260	1,260
MARKETING AND	31	49	(33)	88				М		
TROMO TON					BUSINESS					
ALL OTHER	137	151	(14)	174	ANALYSIS	SHOP	COURSE		FOOD / BEV	
	1,216	1,202	14	1,563	Call			1.00		ļ
OPERATING INCOME	(194)	28	252	109	REVENUES	86	6/5	0	155	
NONOPERATING (INCOME) AND EXPENSE		(1)	1		OPERATING EXPENSES (EXCLUDING)	114	905		179	
DEPRECIATION AND AMORTIZATION	211	230	(19)	П	NET	(28)	(227)	and the	(24)	
NET OPERATING INCOME	(405)	(171)	(234)	(661)	INCOME					

# **KEY GOLF COURSE BENCHMARKING DATA**



### PORT AUTHORITY OF NEW HAMPSHIRE (UNRESTRICTED) STATEMENT OF OPERATIONS FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014

(\$,000 \$)

	The state of the s		一年 日本						
	CURRENT YEAR TO DATE ACTUAL	PRIOR YEAR TO DATE ACTUAL	YEAR TO YEAR VARIANCE	CURRENT FISCAL YEAR BUDGET	OPERATING REVENUES	CURRENT YEAR TO DATE ACTUAL	PRIOR YEAR TO DATE ACTUAL	CURRENT FISCAL YEAR BUDGET	ı
OPERATING	1,791	1,896	(105)	2,945	FACILITY RENTALS	319	303	550	
KEVENUES					CONCESSION REVENUE	2	П	4	
OPERATING EXPENSES					FEE REVENUE				
PERSONNEL SERVICES	816	745	7	1 080	MOORING FEES	261	259	347	
AND BENEFITS				000	PARKING	86	107	155	
BUILDINGS AND	244	285	(41)	384	REGISTRATIONS	102	64	150	
GENERAL AND	ŭ	0.7	S		WHARF / DOCK	227	373	450	
ADMINISTRATIVE	3	0	(7)	111		889	803	1,102	
UTILITIES	126	144	(18)	156	FUEL SALES	626	630	1,140	
PROFESSIONAL SERVICES	15	14	1	70	ALL OTHER	155	159	149	
MARKETING AND PROMOTION	1	H		2	TOTAL	1,791	1,896	2,945	
						١			
ALL OTHER - FUEL	280	287	6	1,061	BUSINESS HAMPTON		PORTSMOUTH FICH DIED	MARKET	HARBOR
	1,867	1,863	41	2,864	YSIS	HAKBOK	TOLL TEN	3 NEE	DENELL
OPERATING INCOME	(92)	33	(109)	81	OPERATING 50	214	519	645	363
NONOPERATING	1	36	X	2	REVENUES				
(INCOME) AND EXPENSE					OPERATING 120 EXPENSES	200	292	919	364
DEPRECIATION AND AMORTIZATION	406	390	16	258	(EXCLUDING DEPRECIATION)				
NET OPERATING INCOME	(482)	(357)	(125)	(475)	NET (70) OPERATING INCOME	14	(48)	29	3

22

### 23

### STATEMENT OF OPERATIONS FOR THE NINE MONTH PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED) PERIOD ENDING MARCH 31, 2014

00000	CURRENT FISCAL YEAR BUDGET	IV)		r	1	2	.2	•	e e	1	N		T	r.	-9.
	YEAR TO YEAR VARIANCE	(10)			ī	ř .	19	1	П	Ī	H	(11)	i		(11)
	PRIOR YEAR TO DATE ACTUAL	15		1	i i	H	ij		9	ï	7	80	ì	•	CO1
	CURRENT YEAR TO DATE ACTUAL	וטו		r	Ţ	T	1		7	ŗ	col .	(3)			ପ୍ର
	FOREIGN TRADE ZONE	OPERATING REVENUES	OPERATING EXPENSES	PERSONNEL SERVICES AND BENEFITS	BUILDINGS AND FACILITIES MAINTENANCE	GENERAL AND ADMINISTRATIVE	UTILITIES	PROFESSIONAL SERVICES	MARKETING AND PROMOTION	ALL OTHER		OPERATING INCOME	NONOPERATING (INCOME) AND EXPENSE	DEPRECIATION AND AMORTIZATION	NET OPERATING INCOME
	CURRENT FISCAL YEAR BUDGET	110		12	ı	- 1	(5)		•	á	(5)	115	ə	9	110
	YEAR TO YEAR VARIANCE	7		1	36	3	1				-0	7	1	9	-
	PRIOR YEAR TO DATE ACTUAL	76		-1	i	9	X			ì	0	92	i	4	72
	CURRENT YEAR TO DATE ACTUAL	8		•	ī	-1	Y		F	,	11	83		10	73
	HARBOR DREDGING	OPERATING REVENUES	OPERATING EXPENSES	PERSONNEL SERVICES AND BENEFITS	BUILDINGS AND FACILITIES MAINTENANCE	GENERAL AND ADMINISTRATIVE	UTILITIES	PROFESSIONAL SERVICES	MARKETING AND PROMOTION	ALL OTHER		OPERATING INCOME	NONOPERATING (INCOME) AND EXPENSE	DEPRECIATION AND AMORTIZATION	NET OPERATING INCOME

# STATEMENT OF OPERATIONS FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2014 PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED)

								(\$,000 \$)
	CURRENT VEAR TO	PRIOR VEAR TO	OT GATY	CURRENT	REVOLVI	REVOLVING LOAN FUND RECONCILIATION	RECONCILIA	NOL
REVOLVING	DATE	DATE	YEAR IO YEAR VARIANCE	YEAR		BALANCE_AT 03-31-2014	BALANCE_AT 06-30-2013	BALANCE AT 06-30-2012
LOAN FUND					CASH BALANCES			
OPERATING REVENUES	30	24	9	<del>8</del>	GENERAL FUNDS	74	154	305
OPERATING					RESTRICTED FUNDS	43	43	Ε
PERSONNEL SERVICES	30		÷	ā		117	197	302
AND BENEFITS					COUTSTANDING			
BUILDINGS AND FACILITIES MAINTENANCE	). 	•	1	io	CURRENT	129	107	156
GENERAL AND	1	(11)	1	•	LONG TERM	887	814	649
ADMINISTRATIVE						1,016	921	802
UTILITIES	O.	1		į		1,133	1,118	1,110
PROFESSIONAL SERVICES	14	19	(2)	28	CAPITAL			
MARKETING AND PROMOTION	ij	1	9	iii	RATE	89.7%	82.4%	72.5%
ALL OTHER	¥.	3.	3	1	Ę	CAPITAL UTILIZATION % RATE	ZATION % RAI	<b>"</b>
	15	19	(4)	28				[.
<b>OPERATING INCOME</b>	15	Ŋ	10	9	8			
NONOPERATING (INCOME) AND EXPENSE		F	•	V	88 02			
DEPRECIATION AND AMORTIZATION	ī	27	1	i	09			
NET OPERATING INCOME	15	ινί	10	Ø	MAR 11 SEP 11	11 MAR 12 SEP 12	MAR 13	SEP 13 MAR 14 24

## CASH FLOW PROJECTIONS FOR THE NINE MONTH PERIOD ENDING **JANUARY 31, 2015**

(EXCLUDING THE DIVISION OF PORTS AND HARBORS)



BOARD OF DIRECTORS MEETING MAY 15, 2014

## PDA UNRESTRICTED CASH FLOW SUMMARY OVERVIEW MAY 1, 2014 TO JANUARY 31, 2015 PEASE DEVELOPMENT AUTHORITY

			the same of the sa	
(÷)000 #)	!	DISCOSSION		
(\$000 \$)	AMOUNT	NEED TO FURTHER UTI	IT'S SHORT TERM	
OPENING FUND BALANCE	1,374	OF CREDIT WITH THE PROVIDEN ININE MONTH PERIOD TO PRIMA	T BANK DURING THE RILY FINANCE	
SOURCES OF FUNDS		PROJECTED CAPITAL EXPENDITURES. THE CAPACITY OF \$5,000 WILL BE TARGETED.	CURRENT MAXIMUI	Σ
FEDERAL / STATE GRANT AWARDS	6,412	CURRENT SENSITIVITIES TOWARD FUTUR	FUTURE PROJECTIONS	
TRADEPORT RELATED BILLINGS	5,937	AL, 2) RECEIPT OF FEDERAL	MEMBERSHIP GRANT AWARDS	
GOLF COURSE FEE AND CONCESSION REVENUES	1,625	AND 3) ACCURACY OF CAPITAL EXPENDITU 4) TRADEPORT REVENUE STREAMS.	URE FORECAST AND	
PORTSMOUTH AIRPORT	417	(5,000		
EXTERNAL BANK WORKING CAPITAL- NET	250	\$ 4,000		
SKYHAVEN AIRPORT HANGAR AND FUEL REVENUES	141	3,000		
	14,782		7	
USES OF FUNDS				
CAPITAL EXPENDITURES- GRANT RELATED	7,979	1,000	1	
EMPLOYEE WAGES AND BENEFITS	3,562	MAY JUN JUL AUG SEP OCT NOV	V DEC JAN	
CAPITAL EXPENDITURES- NON GRANT RELATED	1,790	UNRESTRICTED CASH	LTDEBT	
OPERATING EXPENSES	1,440			
LONG TERM DEBT RETIREMENT	258	D		(\$ 000,
MUNICIPAL SERVICE FEE (COP)- NET	62	PDA UNRESTRICTED 1.374	2.307	
	15,391	PDA DESIGNATED 130	675	
NET CASH FLOW	(609)	DPH UNRESTRICTED 589	1,014	
CLOSING FUND BALANCE	765	DPH RESTRICTED 668	695	
		TOTAL 2,761	4,691	0

# PEASE DEVELOPMENT AUTHORITY STATEMENT OF CASH FLOW- PDA UNRESTRICTED FUNDS MAY 1, 2014 TO JANUARY 31, 2015

	MAY	NOC	77[	AUG	쉀	칭	NOV	DEC	JAN	TOTAL
OPENING FUND BALANCE	1,374	868	756	487	288	822	971	1,091	888	1,374
SOURCES OF FUNDS										
GRANT AWARDS (SEE PAGE #9)	76	146	472	1,332	1,138	905	935	753	658	6,412
TRADEPORT RELATED BILLINGS	902	524	923	615	615	760	615	615	999	5,937
MUNICIPAL SERVICE FEE (COP)	355	205	208	355	205	208	355	205	208	2,304
GOLF COURSE	225	225	275	275	275	150	100	20	20	1,625
PORTSMOUTH AIRPORT	69	35	35	69	30	4	69	35	35	417
SKYHAVEN AIRPORT	17	17	18	18	17	15	14	12	13	141
WORKING CAPITAL RLOC- NET	1,000	1,000	250	(750)	(250)	(200)	(250)	200	(750)	250
	2,347	2,152	2,181	1,914	2,030	1,575	1,838	2,170	879	17,086
USE OF FUNDS										
CAPITAL- GRANT RELATED (SEE PAGE #4)	732	1,340	1,656	1,062	1,004	716	725	494	250	626'2
CAPITAL- NONGRANT (SEE PAGES #5-#8)	327	254	196	168	218	159	318	125	22	1,790
EMPLOYEE WAGES AND BENEFITS	465	353	378	378	374	366	485	378	382	3,562
MUNICIPAL SERVICE FEE (COP)	1,134	62	1		•	•	i	1,170		2,366
OPERATING EXPENSES	150	210	175	160	155	140	145	160	145	1,440
LONG TERM DEBT RETIREMENT (SEE PAGES #10-#11)	ţ									
	<u> </u>	<u>\$</u>	45	<b>위</b>	45	45	45	\$	198	228
	2,853	2,264	2,450	1,813	1,796	1,426	1,718	2,372	1,003	17,695
NET CASH FLOW	(206)	(112)	(569)	101	234	149	120	(202)	(124)	(609)
CLOSING FUND BALANCE	868	756	487	288	822	971	1,091	688	765	765

# PEASE DEVELOPMENT AUTHORITY PROJECTED CAPITAL EXPENDITURES MAY 1, 2014 TO JANUARY 31, 2015

		MAY	NOC	<u> </u>	AUG	SEP	팅	NOV	OHC OHC	JAN	TOTAL
	GRANT REIMBURSEMENT										
	PORTSMOUTH AIRPORT										
	OBSTRUCTION MITIGATION DESIGN (AIP #49)	15	10	20	21	77	•				87
	OBSTRUCTION MITIGATION- PHASE II **	,	,	,	•		10	20	25	65	120
	NOISE EXPOSURE MAP (AIP #52)	25	10	,	1			ı	Ť	i	35
	AIRPORT MARKING AND SIGNAGE (AIP #55)	10	•	1	1	1		•	В	Č	10
	RUNWAY FACILITY DESIGN STUDY (SBG 1)	15	10	).	1	1	•	•	•	ř	25
	ASR MITIGATION CONSTRUCTION (SBG 2)	450	810	361	29		٠			Ě	1,650
	ASR CONSTRUCTION (SBG 3)	ï	5	200	287	333	156	205	100	29	1,310
	RUNWAY PRE-DESIGN (GEOTECH)**	1	1	1		ì	20	20	20	20	200
	SKYHAVEN AIRPORT										
	PROPERTY ACQUISITION AND DEMOLITION	10	ì	1	•	•	ķ	,	į	<u>.</u>	10
	RUNWAY REHAB AND DESIGN	80	25		•	Ľ	٠	•		ı	105
	RUNWAY CONSTRUCTION	•	150	575	650	625	200	450	319	106	3,375
	TRADEPORT										
	BUILDING DEMO (80 ROCHESTER)	25	1		•			•	t		52
	MULTI USE PATH (DESIGN AND CONSTRUCTION FOR GRAFTON DRIVE SECTION ONLY)	75	325	200	75	<b>52</b>			ţ		1,000
	TOTAL GRANT	732	1.340	1.656	1.062	1.004	716	775	494	250	7 070
ING BC	ING BOARD APPROVAL	1		220	2001	1001	247	777	r C	000	6/6/

# PEASE DEVELOPMENT AUTHORITY PROJECTED CAPITAL EXPENDITURES MAY 1, 2014 TO JANUARY 31, 2015 (CONTINUED):

(\$,000 \$)

															II)
TOTAL			32	230	80	Ŋ	20	20	30	29	40	02	7	18	674
JAN			,	·	11	•	1	31)	ï			i			••
DEC			-	ſ	•	2	30	•	·	1	•			٠	135
NOV			m	30	45		20	<b>50</b>	20		•	,	•	r	138
칭			m	32	35		,	30	10		•				113
징			m	2	•			1	,	•	30	i	-	- 1	103
AUG			м	20	,	ı	- 1			32	10				88
<u>101</u>			m	45	'					15	T			•	8
NOT			10	1	î		i		r	o	ä	Ē		12	31
MAY			10	•	1	•				1	•	70	7	9	<u>83</u>
	NONGRANT REIMBURSEMENT	TRADEPORT	ROOF- 55 INTERNATIONAL DRIVE (ENGINEERING)	ROOF- 55 INTERNATIONAL DRIVE **	SOLAR PANELS- 55 INTERNATIONAL DRIVE**	TERMINAL DIRECTORY (INSIDE) **	TERMINAL SIGN GUIDES (ROADWAYS) **	AIRPORT ENTRANCE SIGN- EXETER STREET**	NORTH ENTRANCE WELCOME SIGN **	SIDEWALKS- PEDESTRIAN FACILITIES**	STREET LIGHTING AND CONSTRUCTION**	CHILLER REPLACEMENT- 55 INTERNATIONAL DRIVE	CORPORATE RIGHT TURN LANE	ABOVE GROUND STORAGE TANK UPGRADE	S BOARD APPROVAL
															08

## MAY 1, 2014 TO JANUARY 31, 2015 (CONTINUED): PEASE DEVELOPMENT AUTHORITY PROJECTED CAPITAL EXPENDITURES

JAN DEC NOV bo AUG N JUN N MAY NONGRANT REIMBURSEMENT SKYHAVEN AIRPORT

TOTAL

(\$,000 \$)

ON THA WEN ALKFORI									
STORM DRAIN SURVEY **	1	ı		,	1	20	1		ı
HANGAR FIVE ROOF RENOVATIONS**	L	12	13		,				1
NEW SECURITY GATE- P1**	1			,			10		ī
	11	17	13	11	11	20	양	*1	11
ADMINISTRATION									
COMPUTERS / PRINTERS / SOFTWARE / SERVERS / TELECOMMUNICATIONS **	<u>25</u>	임	.1	11	11	11	75	15	11

125

20

10 12

### MAY 1, 2014 TO JANUARY 31, 2015 (CONTINUED): PROJECTED CAPITAL EXPENDITURES PEASE DEVELOPMENT AUTHORITY

(\$,000 \$)

	MAY	NOT	ゴ	AUG	S	텅	NOV	OEC	JAN	TOTAL
NONGRANT REIMBURSEMENT (CONTINUED):										
GOLF COURSE										
COURSE RENOVATIONS	75	31	1	ı		1	, i	ı	ı	106
CLUBHOUSE PATIO UPGRADE	15	20	(1)	ī	•		•	ı		35
PARKING LOT RENOVATIONS	25	•							,	25
WALKING GREEN'S MOWER**			ſ		25	ĩ	,		1	25
FUEL TANK PAD **	ţ	•		•	-1	,	1	75		75
DEBRIS MOWER**	l'	Ė	1	10	٠	î	•	1	1	10
LARGE UTILITY CART	27	Ė	,	٠	ì		1	,	1	27
CLUBHOUSE FURNISHINGS AND KITCHEN EQUIPMENT **	<u> </u>	ř.		,	20		•	,	i	20
FOUR SMALL UTILITY CARTS		1	T	•		ř	ì		'	32
GREEN TEE AREATOR **			ı		•	26	ï	,		26
POINT OF SALE SYSTEM UPGRADE **	ľ	•	ė.		Í	8	ğ	ž	25	25
RANGE CART WITH CAGE **		٠	•	•	15	•				15
TRIM MOWERS**					25	•	i		i	25
TRIPLEX GREEN'S MOWER**		32	•	ī		Ē	ĩ	•	i	32
WEBSITE ENHANCEMENTS **				70			i	ŀ	i	20
	174	51		30	115	26	,	75	25	496
		1		3			1	1	3	

## MAY 1, 2014 TO JANUARY 31, 2015 (CONTINUED): PEASE DEVELOPMENT AUTHORITY PROJECTED CAPITAL EXPENDITURES

(s)	
8	
8	

TOTAL			15	40	20	40	40	25	65	ιΩ	280		40	30	40	20	160	1,790
JAN				٠	,		i		•	•	a		·	ì	٠	î	1	52
DEC					,	٠	ı	ť		i.	11					i	1	125
NON			ı	•	,	•	ı	·	65		<mark>65</mark>		•	30		ï	30	318
텅			i	ï	Ė	1		at.	r	×	11		Ė		ı	ı		159
SEP			·	·	•			î	ā	•	11		1		ŗ.			218
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	NONGRANT REIMBURSEMENT (CONTINUED):	PORTSMOUTH AIRPORT	ADA RAMP (COVER ONLY)	TERMINAL IMPROVEMENTS**	BATHROOM RENOVATIONS** (OLD SECTION)	TERMINAL LIGHTING	TSA TRAILER**	MODULAR OFFICE**	REROOFING OF HUT # 7 AND #8 **	ABOVE GROUND PETROLEUM TANKS		MAINTENANCE	AIR CONDITIONING- 7 LEE STREET **	DUMP BODY SCHMIDT CHASSIS **	OPERATIONS VEHICLE (PD #53) **	75 ROCHESTER- FIRE ALARM **		TOTAL NONGRANT

# PEASE DEVELOPMENT AUTHORITY PROJECTED RECEIPT GRANT AWARDS MAY 1, 2014 TO JANUARY 31, 2015

(\$,000 \$)

PORTSMOUTH AIRPORT  OBSTRUCTION WITGATION DESIGN (AID #49)  12 - 30 10 - 25	CDANT DETMRIDGEMENT	MAY	NO	컯	AUG	朗	칭	NON	Sign of the sign o	JAN	TOTAL
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	TOTAL GRANT	76	146	472	1,332	1,138	902	935	753	658	6,412

## PEASE DEVELOPMENT AUTHORITY SCHEDULED OF LONG TERM DEBT RETIREMENT (PRINCIPAL + INTEREST) MAY 1, 2014 TO JANUARY 31, 2015 PEASE DEVELOPMENT AUTHORITY

TOTAL	162	243	153		258
JAN	18	27	153	5	198
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	THE PROVIDENT BANK REVOLVING LOC # 1 (STATE GUARANTEE- \$1,000,000)	THE PROVIDENT BANK REVOLVING LOC #2 (STATE GUARANTEE- \$1,500,000)	CITY OF PORTSMOUTH	TOTAL	

## CREDIT FACILITIES AND OUTSTANDING DEBT ANALYSIS APRIL 30, 2014 PEASE DEVELOPMENT AUTHORITY

(\$,000 \$)

	INTEREST	2.81	3.11	4.50	3.46		3.22	America de la participa de la compansa de la compan		MAR APR
	MATURITY	DATE 12-31-2016	06-28-2018	12-31-2020	03-14-2016	02-26-2014	WEIGHTED AVERAGE	INTEREST RATE		NOV DEC JAN FEB
	BALANCE	06-30-2013	1,500	814	25 <mark>4</mark>	664	3,532	MONTH FHLB		U. AUG SEPT OCT NOV DEC
	BALANCE	04-30-2014 2,150	1,266	869	385		4,499	TRENDING THE ONE MONTH FHLB INTEREST RATE		MAR APR MAY JUN JUL
	OUTSTANDING DEBT ANALYSIS		THE PROVIDENT BANK- (REVOL #2)	CITY OF PORTSMOUTH	THE PROVIDENT BANK- (REVOL #1)	THE PROVIDENT BANK (BAN)		Service of the servic	этля <del>6. 6. 8. 8</del>	0.20 0.15 0.15 NAL FEB WA
PROVIDENT	BANK (BAN)	2,000		02-25-2009	02-25-2014	Fasc	REPAYMENT TO STATE OF NH	3.74%	2,000	DOES CARRY GUARANTEE OF STATE
THE	PROVIDENT BANK (REVOL)	2,500	,	03-10-2011	06-28-2018	TO FINANCE	CAPITAL	SEE TABLE	200	DOES CARRY GUARANTEE OF STATE
THE	BANK (RLOC)	2,000	2,850	03-10-2011	12-31-2016	TO PROVIDE	WORKING	ONE MONTH FHLB + 250 BASIS POINTS	NO MINIMUM	DOES NOT CARRY THE STATE GUARANTEE
CREDIT	FACILITES	AMOUNT OF CREDIT FACILITY	AMOUNT AVAILABLE	EFFECTIVE DATE	TERM			INTEREST	MINIMUM SIZE OF DRAWDOWN	OTHER

11

2014

2013

## REVOLVING LOAN FUND

## ECONOMIC DEVELOPMENT ADMINISTRATION SEMI-ANNUAL FILING TO THE MARCH 31, 2014

PEASE DEVELOPMENT AUTHORITY BOARD OF DIRECTORS MEETING MAY 15, 2014

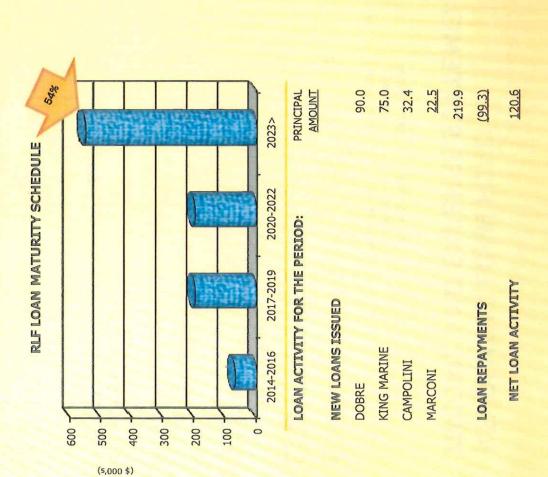
## REVOLVING LOAN FUND CAPITAL BASE RECONCILIATION

AS OF SEPT 30 2011			929		177	•	777	1,106	84.0		<u>).</u>
AS OF MAR 31 2012			828		279		279	1,107	74.8	6	7.0
AS OF SEPT 30 2012			792		321		321	1,113	71.2	6	िंट
AS OF MAR 31 2013			945		129	43	27]	1,117	84.6	o	27
AS OF SEPT 30 2013			968		187	43	230	1,126	79.6	4	3
AS OF MAR 31 2014			1,016		75	43	118	1,134	9.68	4	
	FUNDING DISTRIBUTION		CURRENT AMOUNT OF LOANS OUTSTANDING (SEF PAGE #4)	FUND BALANCE- PROVIDENT BANK	WORKING CAPITAL	SEQUESTERED FUNDS		TOTAL CAPITAL BASE	CURRENT BALANCE AS A % OF RLF BASE	EXCESS OBLIGATION % ABOVE 75.0% MINIMUM	
CUMULATIVE AMOUNT AT MAR 31, 2014		810			571	79	(291)	328	(35)	324	1,134
	FUNDING SOURCES	ORIGINAL EDA GRANT		INCOME EARNED SINCE INCEPTION	INTEREST FROM LOANS	EARNINGS FROM ACCOUNT AND BANK FEES	COST OF ADMINISTRATIVE SERVICES		LOANS WRITTEN OFF (1)	NET INCREASE IN CAPITAL BASE	TOTAL CAPITAL BASE

### REVOLVING LOAN FUND INCOME AND EXPENSE STATEMENT

	SIX MONTHS ENDING MAR 31, 2014	SIX MONTHS ENDING SEPT 30, 2013	SIX MONTHS ENDING MAR 31, 2013	SIX MONTHS ENDING SEPT 30, 2012	SIX MONTHS ENDING MAR 31, 2012	SIX MONTHS ENDING SEPT 30, 2011
RLF INCOME	27	19	91	17	81	24
EXPENSES CHARGED TO RLF INCOME						
PROFESSIONAL SERVICES	12	10	12	11	15	14
INDIRECT COSTS	n	11		a	21	2
TOTAL EXPENSES	77	OT .	12	II	77	16
NET RLF INCOME	ωI	бl	41	ଠା	щ	ω
CUMULATIVE NET RLF INCOME	328	351	342	338	332	331
EXPENSES AS A % OF RLF INCOME	0.09	<u>52.6</u>	<u>75.0</u>	64.7	94.4	<u>7.99</u>

### REVOLVING LOAN FUND LOAN BALANCES OUTSTANDING



	RLF CHMIII ATTVE	(\$,000,\$)
PARTICIPANT	AMOUNTS	% OF RLF PORTFOLIO
BBE LOBSTER	157.5	15.5
DOBRE (2)	145.6	14.3
KING MARINE, LLC (2)	116.1	11.4
BLACK LAB FISHING CO. (2)	92.6	9.4
SWEET CAROLYN, LLC	9.29	6.7
DRISCOLL	58.9	5.8
FELCH	43.4	4.3
YANKEE FISHERMEN COOP	31.9	3.1
PIKE	31.9	3.1
CAMPOLINI	31.5	3.1
J&K FISHERIES	31.3	3.1
BROWN	26.6	2.6
RUSSELL	24.1	2.4
MARCONI	22.5	2.2
STETTINER	22.1	2.2
MCCUNE	22.1	2.2
BERINGER	20.2	2.0
BOHELY	18.1	1.8
TIRONE (2)	17.7	1.7
HEISEY	13.0	1.3
BABULA	9.3	6.0
TAONS	5.8	9.0
KEEFE	3.0	0.3

100.0

1,015.8



### **MOTION**

Director Bohenko:

The Pease Development Authority Board of Directors hereby adopts the Investment Guidelines as presented by Irving Canner, PDA Director of Finance, dated May 1, 2014 and attached hereto.

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### PEASE DEVELOPMENT AUTHORITY

### INVESTMENT GUIDELINES

### **PURPOSE**

The purpose of these general guidelines is for the accomplishment of the stated objectives while ensuring compliance with state and federal laws. These guidelines are also designed to outline internal controls over the safeguarding of the Pease Development Authority's (PDA) assets.

### **OBJECTIVE**

Funds will be invested to:

- 1. Preserve the value and safety of the principal;
- 2. Maintain liquidity appropriate for short term cash needs and;
- 3. Optimize the rate of return on investments consistent with the goals of safety and liquidity.

When making individual investments, the primary considerations will be risk rating, liquidity, income and maturity. It is recognized that income is a product of yield to maturity; therefore, fixed income securities may be purchased either at a discount to minimize initial cash outlay and take advantage of capital appreciation or at a premium to optimize cash flow when conditions warrant. All securities are to be held in an identified, non-comingled account.

These guidelines apply to all operating funds under the supervision of the PDA.

### LEVELS OF AUTHORITY

The Executive Director is authorized to invest or direct the Director of Finance to invest funds of the PDA within the established guidelines. Purchase or sale of direct securities with a maturity of greater than 7 days and at a par value of over a \$1,000,000 in a single day must be reported to the Executive Director. No formal approval is required for investments in overnight or weekend repurchase agreements, which would be transacted as part of an overnight sweep investment program.

### RESPONSIBILITIES

The Executive Director or designate:

- Will document the rational for each individual security transaction. Short term investments (less than one year) will not require such documentation.
- 2. Is responsible for ensuring the completion of all paperwork and transactions pertinent to the execution and confirmation of all buy / sell orders; for instructing money market dealers with respect to arrangement for payment or collection of monies resulting from the purchase, sale or redemption of securities.
- 3. Shall have up to 30 days to take corrective actions to cure any violations without loss of any principal.

### PEASE DEVELOPMENT AUTHORITY

### **INVESTMENT GUIDELINES** (continued):

### APPROVED INVESTMENTS

The following are approved investment vehicles as defined in RSA 6:8, 387:6-a, and 387:14.

### The New Hampshire Public Deposit Investment Pool

Only United States Treasury securities or securities with an unconditional guarantee of principal and interest by the federal government shall be authorized.

### **Federal Agency Securities**

Federal Farm Credit System, Federal Home Loan Banks, Federal Home Loan Mortgage Corporation, Federal National Mortgage Association or the Tennessee Valley Authority.

### Repurchase Agreements

The underlying security must be United States government or agency securities with a market value equal to 102% of principal and executed through any New Hampshire or Massachusetts bank that meets the following criteria:

- The issuing bank must have assets in excess of \$500 million and has either the strongest ratings as measured by Veribanc Inc. or has a long term debt rating of AA- or better as rated by Standard & Poor's and Fitch and Aa3 or better as rated by Moody's.
- 2. The maximum maturity will not be greater than one year.

### **Commercial Paper**

All commercial paper must be from issuers having an A1 / P1 rating or better and an AA- or better long term debt rating from one or more of the primary rating agencies (Standard and Poor's, Moody's and or Fitch). The maximum maturity of commercial paper will be not greater than 30 days.

### Money Market Funds

Shares of funds which hold diversified portfolios and follow standard rules for such funds as issued by the Securities and Exchange Commission.

### **Certificate of Deposits**

Certificate of Deposits of State or federally charted banking institutions within a branch in New Hampshire or Massachusetts are approved. The maximum maturity will be one year and the bank must have the highest rating as measured by Veribanc, Inc.

### PEASE DEVELOPMENT AUTHORITY

### **INVESTMENT GUIDELINES** (continued):

### **APPROVED INVESTMENTS** (continued)

### **Fixed Income Mutual Funds**

Shares of funds which hold diversified portfolios of fixed income securities are permitted. The average maturity of the investments in such fund shall not exceed five years.

### **CONSTRAINTS**

### **Maturity and Liquidity**

Consideration is given to the cash flow and maturity characteristics of securities in evaluating liquidity. To facilitate the market liquidity of a future sale, individual security purchases should generally be a maximum current par value of \$5 million. The weighted average maturity of the portfolio should be less than 180 days.

### **Foreign Currency**

All investments will be denominated in United States dollars.

### Safekeeping

Securities purchased by the PDA should be delivered against payment and either held by the Federal Reserve Bank or in a custodian account by one of the PDA's primary banks.

### **Reverse Repurchase Agreements**

Reverse repurchase agreements are not permitted under current statute.

### **Derivative Securities**

Investment in certain structured notes (not collateralized mortgage obligations); swaps, futures and options are permitted in conjunction with a formal risk management strategy and the explicit approval of the Executive Director.

### **POLICY REVIEW**

The PDA Finance Committee must review and approve the Investment Guidelines at least biennially.



### MOTION

### Director Lamson:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into a contract with Portsmouth Chevrolet of Portsmouth, NH in an amount not to exceed \$35,643.00 for the purchase of one pickup truck; all in accordance with the memorandum from Joseph McPherson, Facilities Resource Manager, dated March 6, 2014 attached hereto.

N:\RESOLVES\Vehicle0514.wpd

ph: 603-433-6088 fax: 603-427-0433 www.peasedev.org



### Memo

To:

David R Mullen

The

From:

Joseph W. McPherson, Facilities Resource Manager

Subject:

Vehicle Replacement

Date:

March 6, 2014

In keeping with our vehicle replacement program, I budgeted \$40,000.00 in the FY2015 Capital Outlays Budget for one ¾ ton, extended cab pick-up, to be up-fitted for an Operations Vehicle. The vehicle it is taking the place of is a 2007, ¾ ton, Extended Cab Duramax Diesel, placed in service in the fall of 2006, at a price of \$29,577.65. This vehicle has more than both 140,000 miles and 14,100 hrs. of use. After discussions with Bill Hopper, Airport Manager, it will make a great Ops/errands truck for Skyhaven Airport.

Specifications were written for the new vehicle and advertising was placed in several New Hampshire newspapers. The following vendors responded with bids:

Hilltop Chevrolet, Somersworth, NH	\$37,841.51
Portsmouth Chevrolet, Portsmouth, NH	\$35,643.00
MacMulkin Chevrolet, Nashua, NH	\$35,974.00

All bids met the minimum specifications with Portsmouth Chevrolet having the lowest bid of \$35,643.00. The remainder of the capital funds will be used to purchase the required radios and emergency vehicle lighting.

I request you seek PDA Board approval to purchase a new Ops Vehicle from Portsmouth Chevrolet for \$35,643.00. Expected delivery will be towards the first of July.



### **MOTION**

### Director Preston:

In connection with the FAA grant to design the removal of airspace obstructions at Portsmouth International Airport at Pease and the additional review of affected acreage which necessitated the need to increase the scope of work required thereunder, the Pease Development Authority Board of Directors authorizes the Executive Director to:

- 1. Accept from FAA a grant amount of \$299,700 (90% of \$333,000);
- 2. Accept from NHDOT a grant amount of \$16,650 (5% of \$333,000);
- 3. Allow PDA to contribute \$16,650 (5% of \$333,000);
- 4. Amend the existing on-call services contract with Hoyle, Tanner & Associates to add engineering services for Obstruction Removal-Permitting and Design in the amount of \$192,000; and
- 5. Expend \$141,000 for permitting fees plus other sponsor administrative items;

all otherwise in accordance with the memorandum of Maria J. Stowell, P.E., Manager of Engineering dated May 7, 2014 and attached hereto.

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### DEVELOPMENT AUTHORITY

### **MEMORANDUM**

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E.

Date:

May 7, 2014

Subject:

PSM - Obstruction Removal Permitting and Design

In 2011, PDA received an FAA grant to design the removal of airspace obstructions associated with Portsmouth Airport. As work progressed, the scope of work expanded to include the review of additional surface penetration criteria. This additional review increased the obstruction areas from approximately 12 acres to 67 acres. At a meeting last February, FAA and NHDOT agreed that this action constituted an increase in the scope of the consultant contract. Subsequently, PDA submitted a grant application outlining the additional work.

A significant portion of the added acreage is in and around wetlands on the west side of the airfield. The grant will include funds for wetland and NH DES permitting, forestry assessment and survey monument verification of portions of the airport boundary. The total cost is \$333,000 with a breakdown as follows:

Hoyle, Tanner & Associates

\$ 192,000

(Includes survey, wetland, forestry and electrical subconsultants)

Permitting Fees and Sponsor Administration

\$ 141,000

Total

\$ 333,000

We anticipate that NHDOT, under the State Block Grant Program, will be sending a grant offer commensurate with the request. At next week's meeting, please seek Board approval to:

- 1. Accept from FAA a grant amount of \$299,700 (90% of \$333,000);
- 2. Accept from NHDOT a grant amount of \$16,650 (5% of \$333,000)
- 3. Allow PDA to contribute \$16,650 (5% of \$333,000);
- 4. Amend the existing on-call services contract with Hoyle, Tanner & Associates to add engineering services for Obstruction Removal Permitting and Design in the amount of \$192,000; and,
- 5. Expend \$141,000 for permitting fees plus other sponsor administrative items.

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### **MOTION**

### Director Allard:

The Pease Development Authority Board of Directors hereby approves of the cumulative expenditure an amount not to exceed \$25,000 for the purpose of attaching a modular trailer to the 36 Airline Avenue facility and otherwise undertaking such work as is required to create additional office space in the trailer for PDA's Airport Operations personnel; all in accordance with the memorandum of Kim W. Hopper, Airport Manager, dated May 8, 2014 and attached hereto.

N:\RESOLVES\ModularStructure514.wpd

### Memorandum

To: David R. Mullen, Executive Director

From: Kim W. Hopper, A.A.E., Airport Manager

Date: 5/8/2014

Subj: Airport Operations Modular Structure

The Pease Development Authority has received a modular structure from one of its airport tenants, Thermo Fisher, in exchange for a rent credit in the amount of \$8,569.70 which was approved of by the Board at its June 20, 2013 meeting in connection with the extension of Thermo Fisher's hangar lease. The timing is very opportune in that additional space is very much needed for the Airport Operations Staff located in the Airport Management Department Building at 36 Airline Avenue. The dimensions of the unit are approximately 11' X 60', and it will be placed directly adjacent to the 36 Airline Avenue on the airfield side of the fence and attached to the existing building by a breezeway. Six full-time Airport Operations Agents and three part-time operations staff that provide 24/7 coverage will be housed in the building.

We have estimated that costs to attach the building and make it functional for its intended uses will not exceed the total amount of \$25,000. This amount will include relocation of communications equipment, construction of the breezeway, access controlled door and emergency egress door, and other associated items with relocation and/or additional space. Several unrelated and independent vendors will be used to perform various jobs all of which will be under the \$10,000 threshold for bidding out projects. It is anticipated that the highest amount associated with the project will be approximately \$8,000 for the breezeway fabrication.

Please seek approval from the PDA Board of Directors at the May 15, 2014 meeting, to spend up to \$25,000 for the various costs associated with attaching the modular structure to 36 Airline Avenue and relocating Airport Operations Staff to the modular structure.



INSERT AT VI.A.1 Lease Approvals. Great Bay Community College Expansion

### **MOTION**

Director Allard:

In connection with the planned expansion of Great Bay Community College and the construction of the Student Success Center, the Pease Development Authority Board of Directors hereby i) approves the Concept Plan, and ii) authorizes the Executive Director to negotiate and enter into a Lease Amendment with Great Bay Community College both subject to the terms and conditions recommended by Maria J. Stowell and set forth in her memorandum dated May 13, 2014, attached hereto and incorporated by reference.

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### DEVELOPMENT AUTHORITY

### *MEMORANDUM*

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E., Manager, Engineering

Date:

May 13, 2014

Subject:

**Great Bay Community College Expansion - Student Success Center** 

As you know, Great Bay Community College has had a goal of expanding its facilities to provide a greater range of services to its student population. The College has secured funding and is seeking the PDA's approval to proceed with the construction of a 26,000± square foot Student Success Center. The two-story facility would be an expansion off the west end of the existing building. The first level (16,848 new plus 2677 renovated square feet) would house a gymnasium, locker rooms, a fitness center, and the student bookstore. The remaining floor space on the second level will include meeting rooms, offices, and a student lounge. The overall program involves over 30,000 square feet (new space plus renovated space).

Great Bay Community College has hired JSA Architects and Tighe & Bond Engineers to design the expansion. Staff has reviewed their conceptual plans and has identified the following issues that the Board should consider in its deliberation.

<u>Site Review Approval</u> As a State Agency, GBCC is exempt from the provisions of PDA's Site Plan Regulations. Nonetheless, staff prefers to have this project, which will be public assembly space, reviewed by the City's Technical Advisory Committee and Planning Board. We discussed limiting the review to the extent authorized in RSA Chapter 674:54 Governmental Land Uses, which states in part, "the governing body or planning board may issue nonbinding written comments relative to conformity or nonconformity of the proposal with normally applicable land use regulations..." The College agrees with this approach. Coordination with the City's Planning Department is required.

<u>Uses</u> The gymnasium would be used primarily for events involving GBCC students (sporting events, graduations and other large assemblies), but would also be available on a fee basis for community events. GBCC President Arvelo has indicated that he would make the facility available to the community for sporting events and would entertain its use as a venue for special events such as home and garden shows. As commercial fee based events and recurring non-accessory uses need to be monitored to ensure that they do not disrupt Tradeport operations, PDA staff propose amending GBCC's lease to include a provision which would require prior approval of such events or uses.

<u>Parking Spaces</u> Parking is a challenge for the College. The demand for parking is greatest during the first two weeks of the fall semester. During this time, and in accordance with its option agreement with PDA, the College makes use of the undeveloped lot at 360 Corporate Drive to accommodate its parking needs. Afterwards, the demand drops so that the 564 spaces around the building are usually sufficient. We have observed that during the remainder of the school year, there is only occasional use of the lot at 360 Corporate.

The building expansion's footprint will displace 85 parking spaces on the principle lot. However, 110 additional spaces have been shown on the proposed plan. The additional spaces would provide some relief to the parking situation. GBCC has indicated that the addition is primarily intended to serve its existing enrollment and that the expansion will have no impact on the number of students enrolled. They have further represented that, except for the spike in demand at the school's opening, there are typically 30 to 50 available spaces on a week day basis (see attached letter by Tighe & Bond). This issue will be studied in greater detail during Technical Review by the City of Portsmouth.

As an additional check on the parking adequacy, staff recommends that we hire PDA's transportation consultant to review GBCC's proposal and parking analysis. Board approval should be sought so that the cost of the review can be recouped from the College.

A final comment on parking, the Board should be aware that 589 spaces being provided (after the addition of 25 spaces) will be less than specified by the PDA Land Use Controls. However, the rules do allow a developer to construct fewer spaces than specified if the developer can demonstrate that the lower number is adequate for the use.

<u>Parking Setback</u> As mentioned, the proposed plan shows 110 new spaces. Forty-three of these would be situated within 50 feet of a lot line. Because the subject lot is pie-shaped, there should be some consideration as to whether these spaces lie in the front yard or side yard. It seems reasonable to consider that the portion of the lot behind the extension of the front building face is a side yard. Using this definition, twelve spaces are in the front yard parking setback. As arbiter of the PDA Land Use Controls, the Board will need to make an interpretation of the front/side yard definition. In its capacity as landlord, it will need to decide whether to allow the parking encroachment. To assist in making these decisions, the Board may want to consider that:

- In the case of corner lots, there is only one front yard. Other multi building developments have used this criterion to push buildings and parking closer to a side lot line even though that lot line bordered a major street. (By way of example, 25 NH Ave and its front parking are considered to lie in a side yard.)
- 2. The GBCC building is setback 149.5 ft at its front left corner (the nearest point to the lot line), creating a deep front yard over most of its width. The encroachment occurs only at the extreme edge of the yard.
- 3. The College has committed to provide screening for the proposed parking. (See attachments showing sections through proposed berming.)

If the Board decides to allow the parking encroachment, we must define the process for approval. In typical cases a developer would need to seek an approval of a variance to construct parking within a designated setback. In this instance, we recommend that the College avail itself of the State Agency exemption in Part 315.01(g) of the Zoning Ordinance. Asking the municipal Board of Adjustment to review for the sole purpose of making a recommendation, does not represent a fair use of its time, particularly when site review approval will address safety, vehicle circulation and other technical concerns.

<u>Traffic</u> It would seem that the Student Success Center will facilitate events that have the potential for generating new traffic. But as stated above, GBCC has represented that the addition is intended to serve its existing enrollment. As to the outside or extracurricular uses, staff suggests that these be

allowed only through a special approval to be granted individually for each event. The College would be required to submit a request detailing the type of event, the number of people participating, the start time and duration, and other pertinent information. In this way PDA could control traffic conflicts as it would for other special events.

To be consistent with stated policy, the traffic review should take into consideration the College's use of COAST (buses stop at the front door) and its membership in Commute Smart Seacoast, the region's Transportation Management Association. Travel alternatives notwithstanding, there is a chance that this project would accelerate the Grafton/Corporate intersection improvements now programmed for FY18 and 19.

Despite the complexities of the project, staff recognizes the need for GBCC to keep pace with student expectations and facilities offered at similar educational institutions. The Student Success Center is part of this need.

At next week's meeting, please ask the Board to approve the concept plan proposed by Great Bay Community College subject to the conditions provided in this memo, specifically:

- GBCC will obtain a recommendation of its proposed site plans from the City of Portsmouth Technical Advisory Committee and Planning Board, and that this review will be done similar to a Governmental Land Use review with non-binding recommendations;
- 2. PDA acknowledges that GBCC may use its facility to host community events and that such use is considered accessory to the principal use, however, prior to hosting such an event, GBCC shall obtain an approval from PDA. The approval shall be for the purpose of ensuring coordination with other Tradeport activities. Toward this end, the PDA Executive Director is authorized to negotiate and to amend GBCC's lease to include a provision which memorializes this requirement;
- GBCC agrees that its parking conditions will be reviewed at least annually and that any parking shortages will be corrected by constructing a parking garage or adding parking on adjacent lots;
- 4. GBCC agrees that the submitted parking and traffic data will be reviewed by PDA's consultant and that GBCC will bear the costs associated with the review;
- 5. The front yard for this pie-shaped lot shall be defined in a manner similar to a corner lot front yard and that the area to the rear of the building's front face will be considered a side yard; and
- 6. The Board approves of the front yard parking setback encroachment and acknowledges the State Agency exemption from seeking a variance.



J-0087-1 May 9, 2014

Ms. Maria Stowell, P.E. Pease Development Authority 55 International Drive Portsmouth, New Hampshire 03801

Re: Parking & Traffic Generation Statement Great Bay Community College Expansion

Dear Ms. Stowell:

The following letter is written in response to the Pease Development Authority's (PDA) request to provide statements about parking and traffic generation related to the proposed Student Success Center building expansion at Great Bay Community College.

### **Parking**

Great Bay Community College does not anticipate the need for increased parking during the day as a result of the proposed building expansion as the uses are not anticipated to result in an increase in enrollment. The existing parking requirement for the college is 823 spaces based on the PDA Land Use Controls. The college currently has 564 spaces provided on-site and does not have any issues with parking shortage. The proposed project will result in 25 additional spaces to provide a total of 589 spaces on-site.

It should be noted that the prior Conceptual Site Plan submitted to PDA on April 17, 2014 resulted in an increase of 16 additional spaces. The following revisions have been included in the latest Site Plan that now results in an increase of 25 spaces:

- 6 spaces previously shown along the aisle of parking closest to Corporate Drive have been removed in effort to save the large existing tree that is across from the intersection of Grafton Drive and Corporate Drive.
- 15 additional parking spaces have been added to the north side of the proposed expansion.

Great Bay Community College performed a parking lot survey during the week of April 28<sup>th</sup> through May 2<sup>nd</sup> to review the parking availability on campus during the morning and afternoon of a typical week when the college is in session. The following summarizes the results:

- Monday
  - AM 36 spots open + entire overflow lot open
  - PM 50+ spaces open + entire overflow lot open
- Tuesday
  - AM 50+ spaces open + entire overflow lot open
  - PM 31 spaces open + entire overflow lot open
- Wednesday

- AM 38 spots open + entire overflow lot open
- PM 50+ spaces open + entire overflow lot open
- Thursday
  - AM 31 spots open + entire overflow lot open
  - PM 50+ spots open + entire overflow lot open
- Friday
  - Ample parking open in all lots

As noted above, the expansion is not anticipated to result in increased student enrollment. It is anticipated that during the day the proposed expansion would be utilized by the current student enrollment and faculty. The proposed building expansion is anticipated to be further utilized on nights and weekends when there is ample parking open at the college.

In addition to providing sufficient parking to support the college, Great Bay Community College is committed to promoting Commute Smart Seacoast programs which encourage car pools and public transportation. COAST buses are already widely used by students and faculty.

#### **Traffic Generation**

As noted above, the Student Success Center building expansion at Great Bay Community College is anticipated to be used by the current student enrollment and faculty during the day. Thus, the building expansion is not anticipated to result in a significant impact to traffic generation during the weekday morning peak hour. The expansion is anticipated to be further utilized for events at night after the weekday peak hour and on the weekends when there is very little traffic on Pease International Tradeport.

Very truly yours,

TIGHE & BOND, INC.

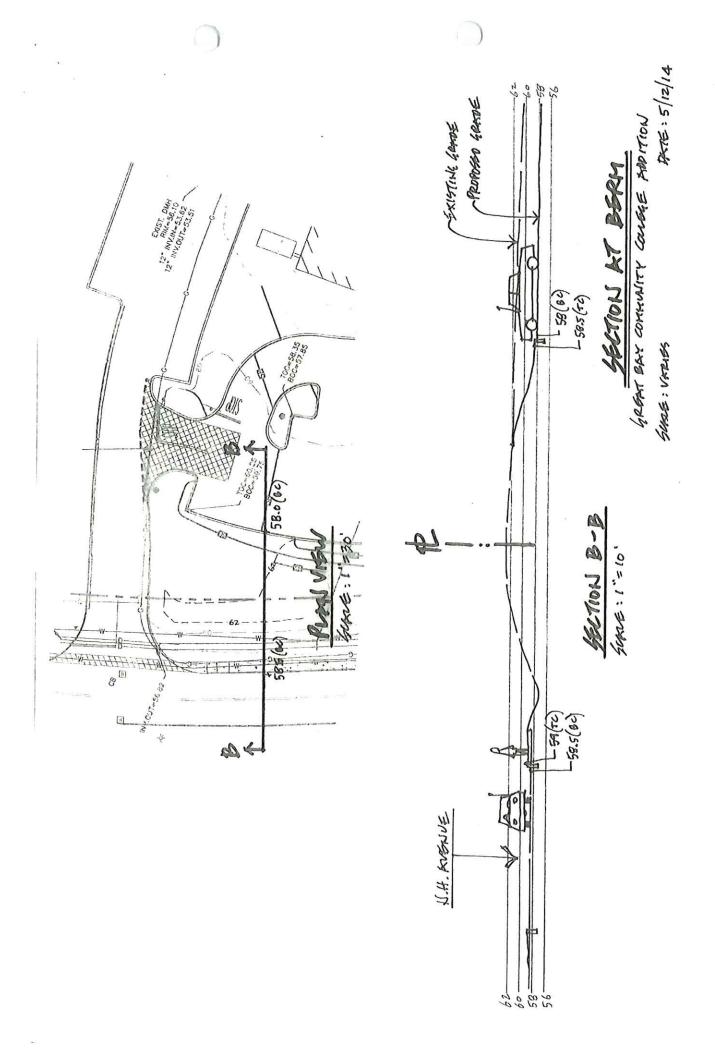
Patrick M/Crimmins, P.E.

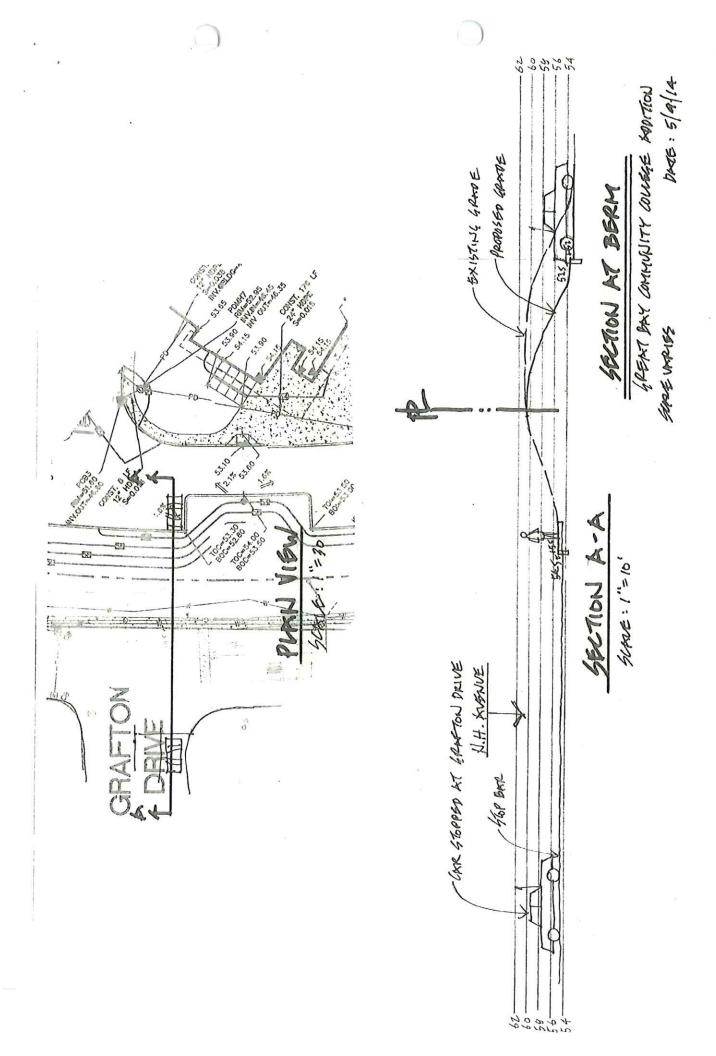
Senior Engineer

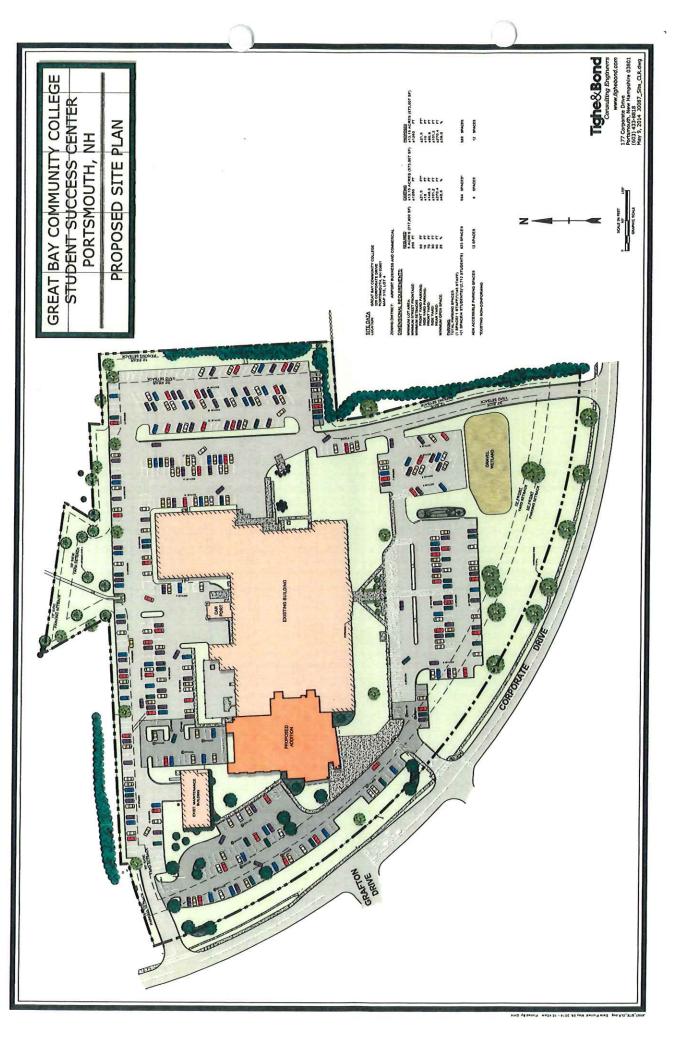
J:\J\J0087 JSA Inc. Portsmouth, NH GBCC Addition\ADMIN\1900871-002 (PDA Traffic Parking).Doc

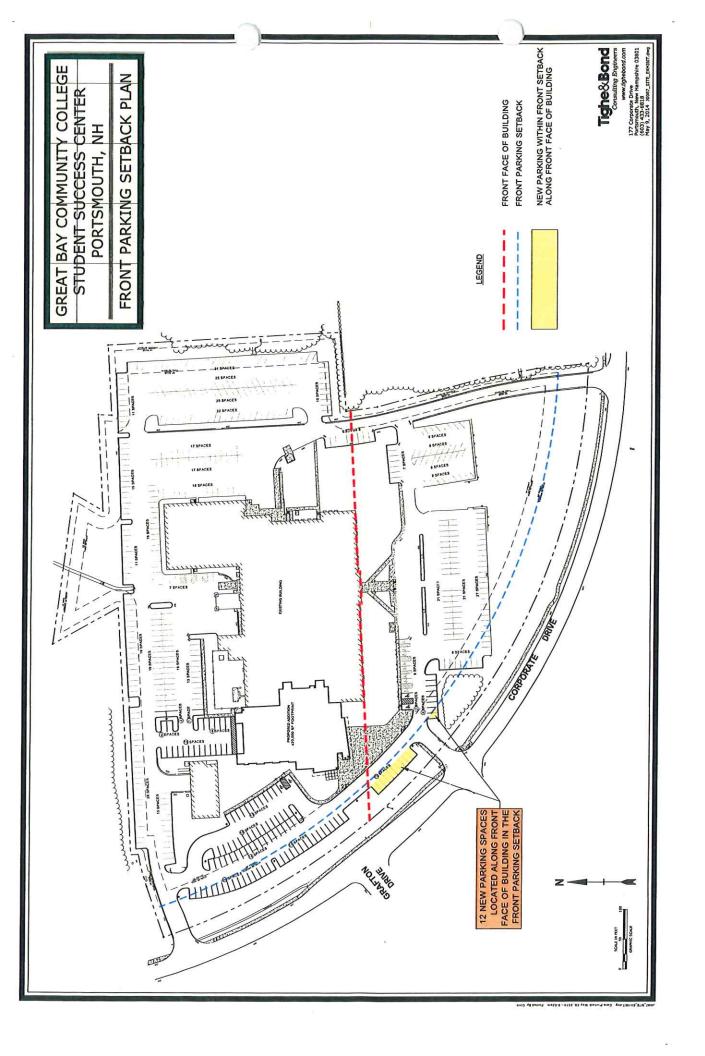
**Enclosures** 

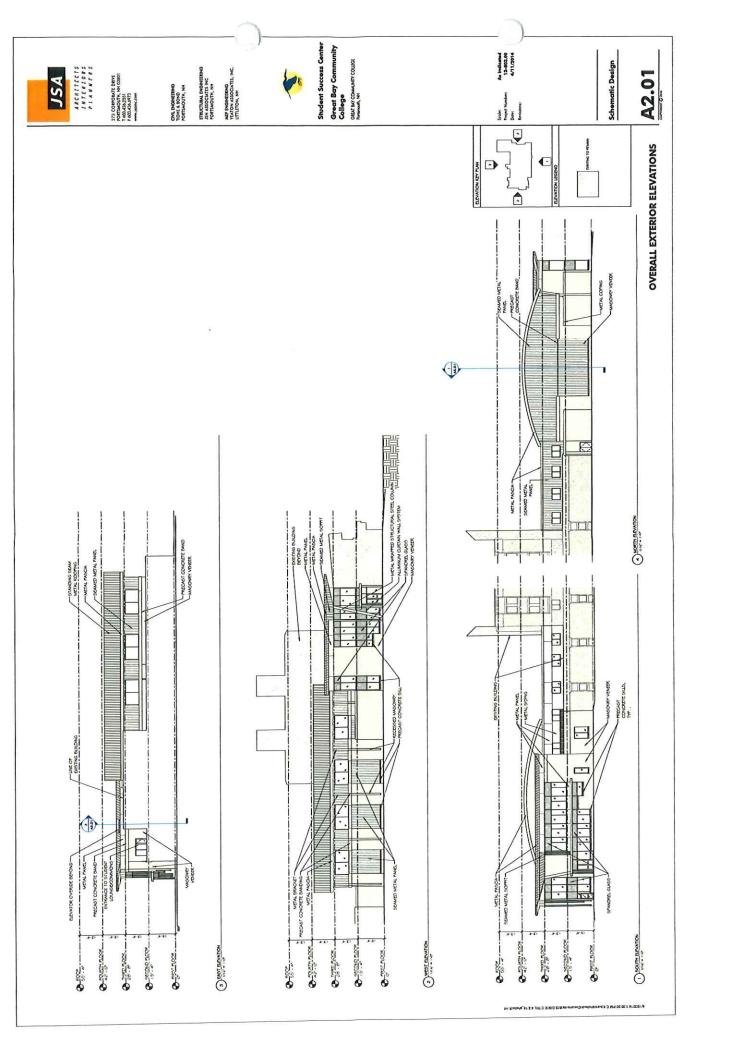
Cc: Bradlee Mezquita, P.E.



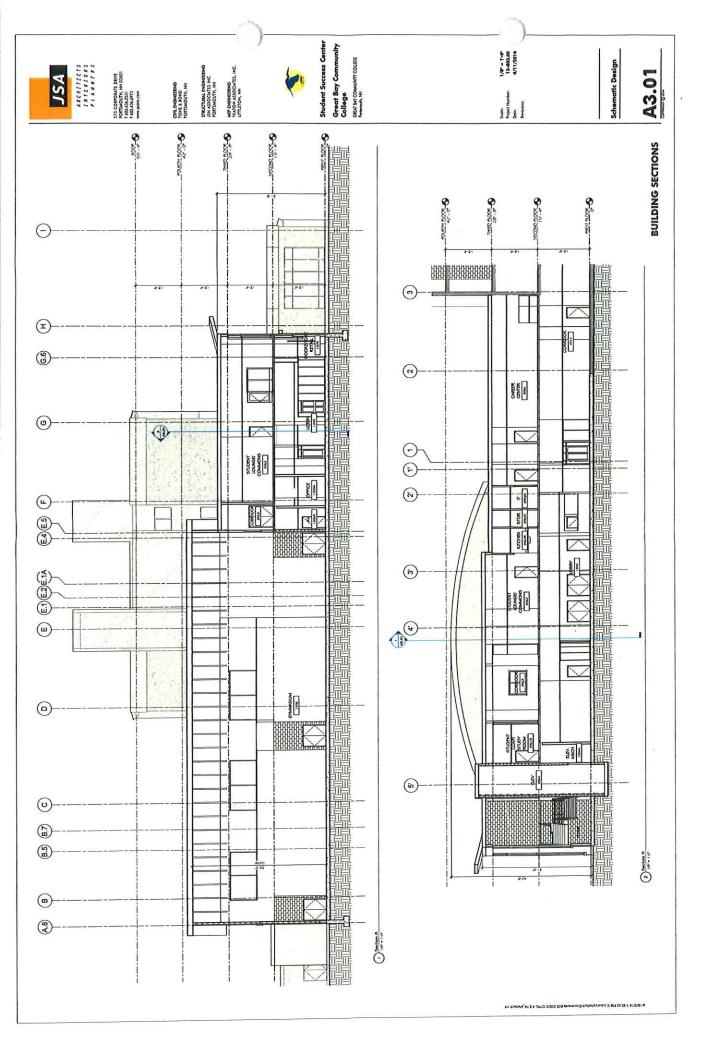




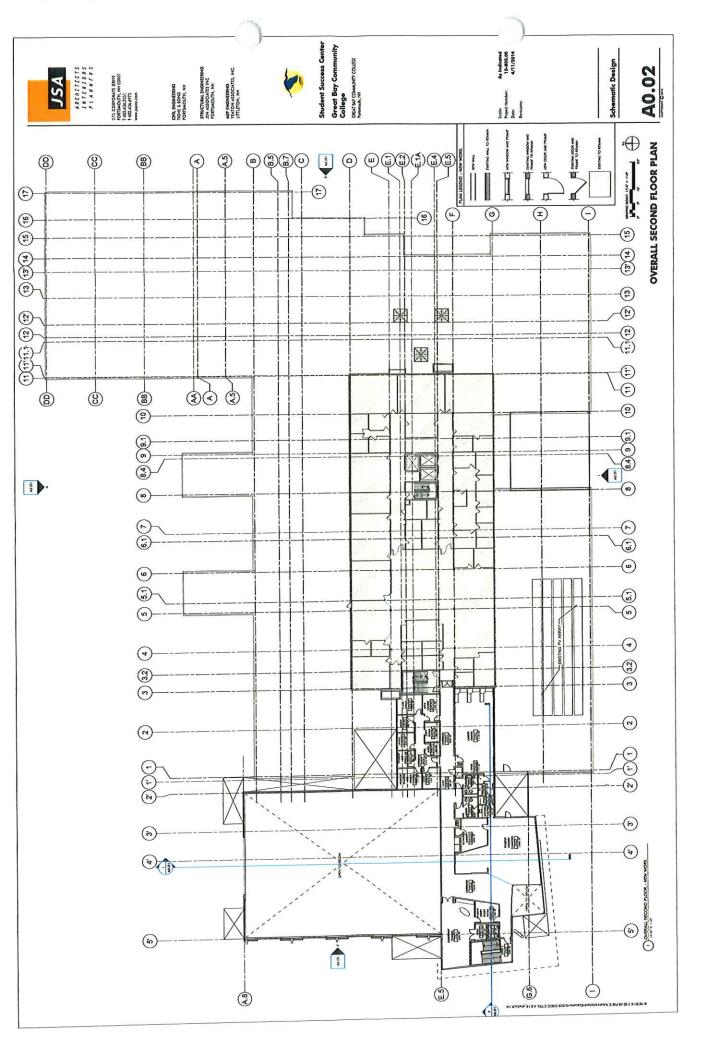


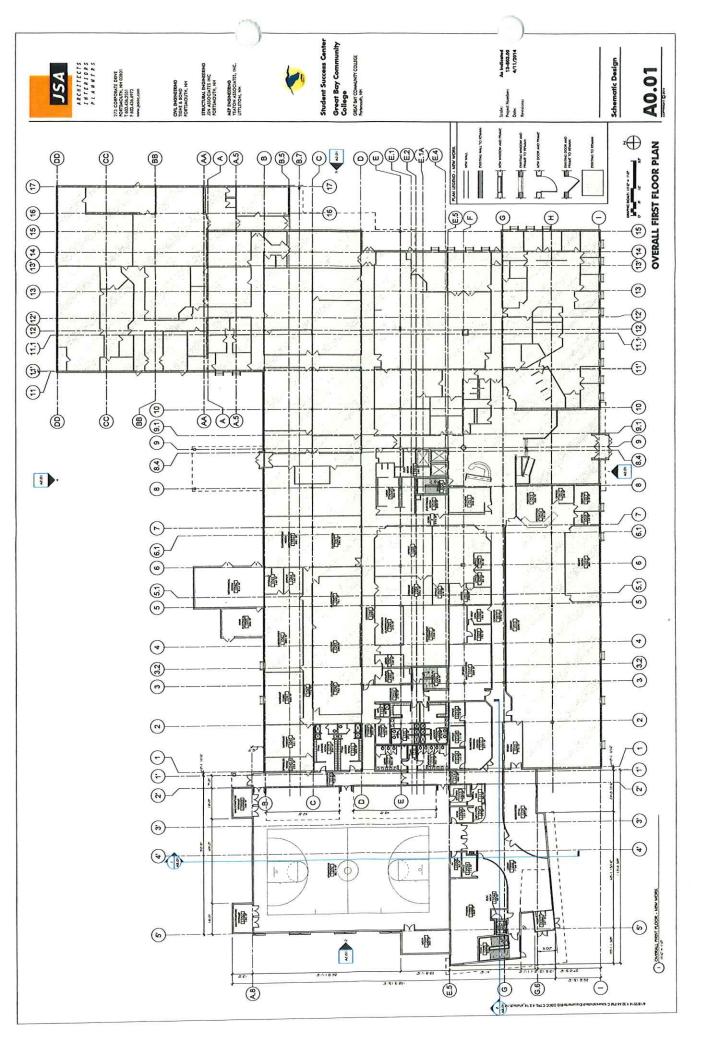


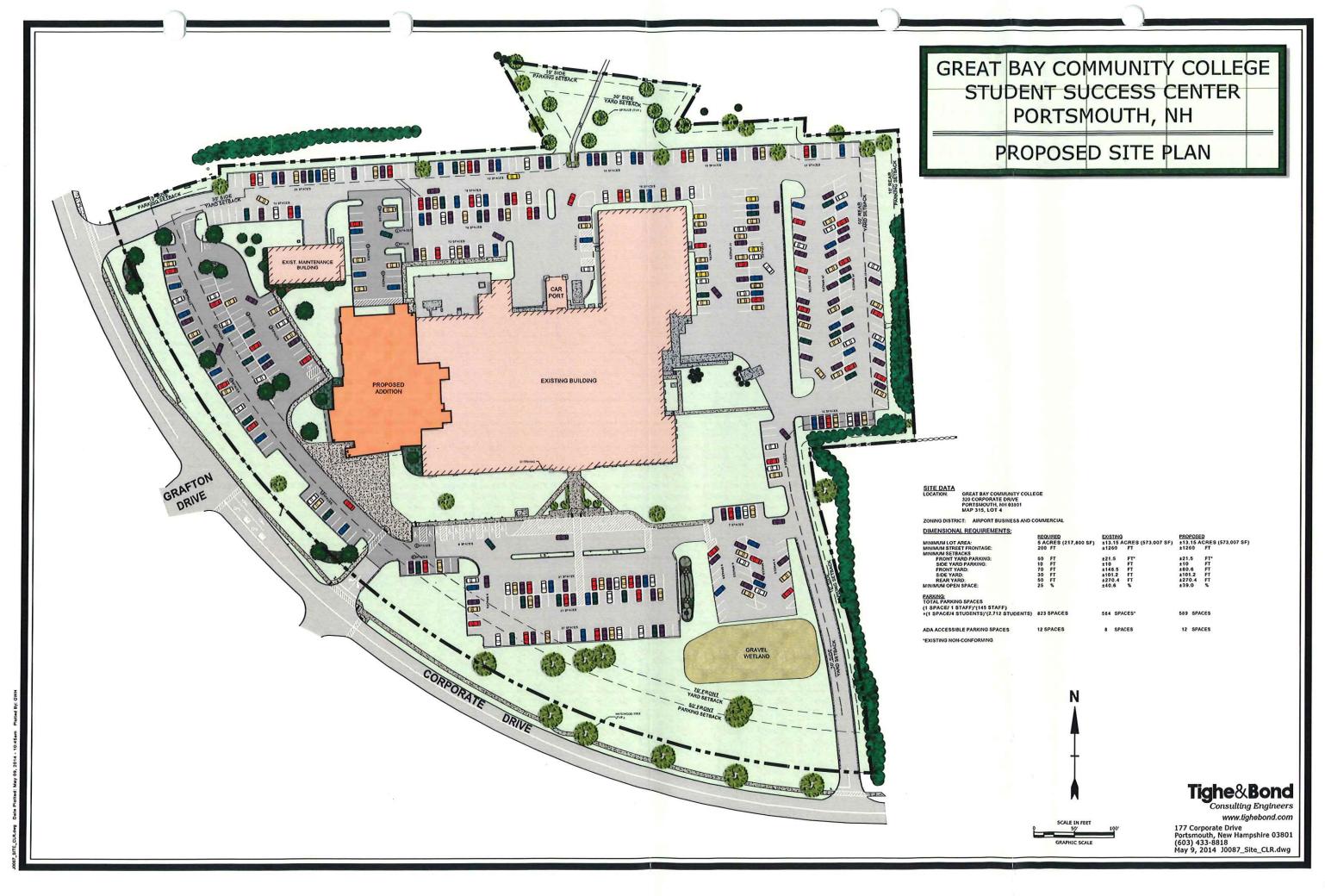
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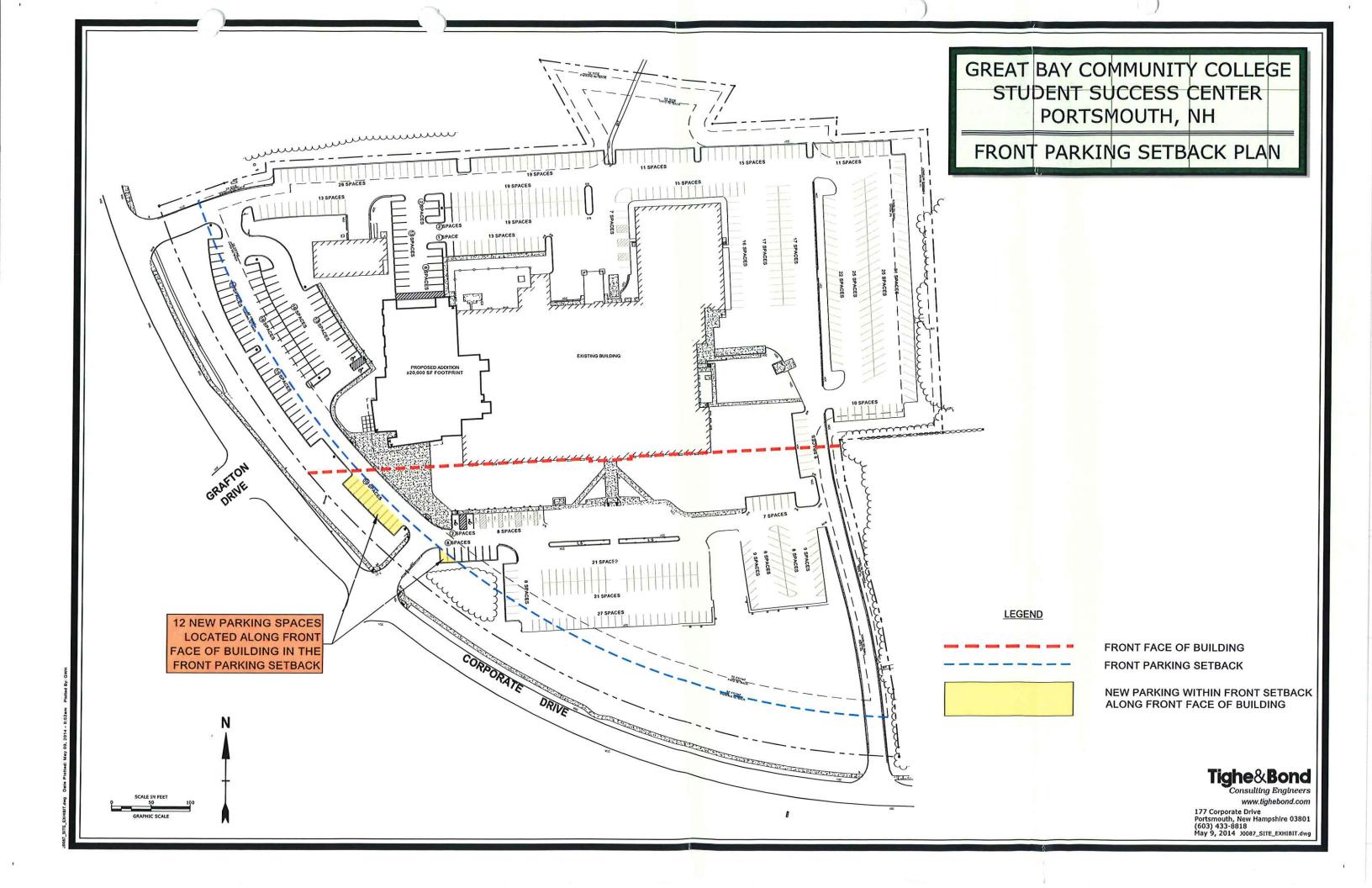


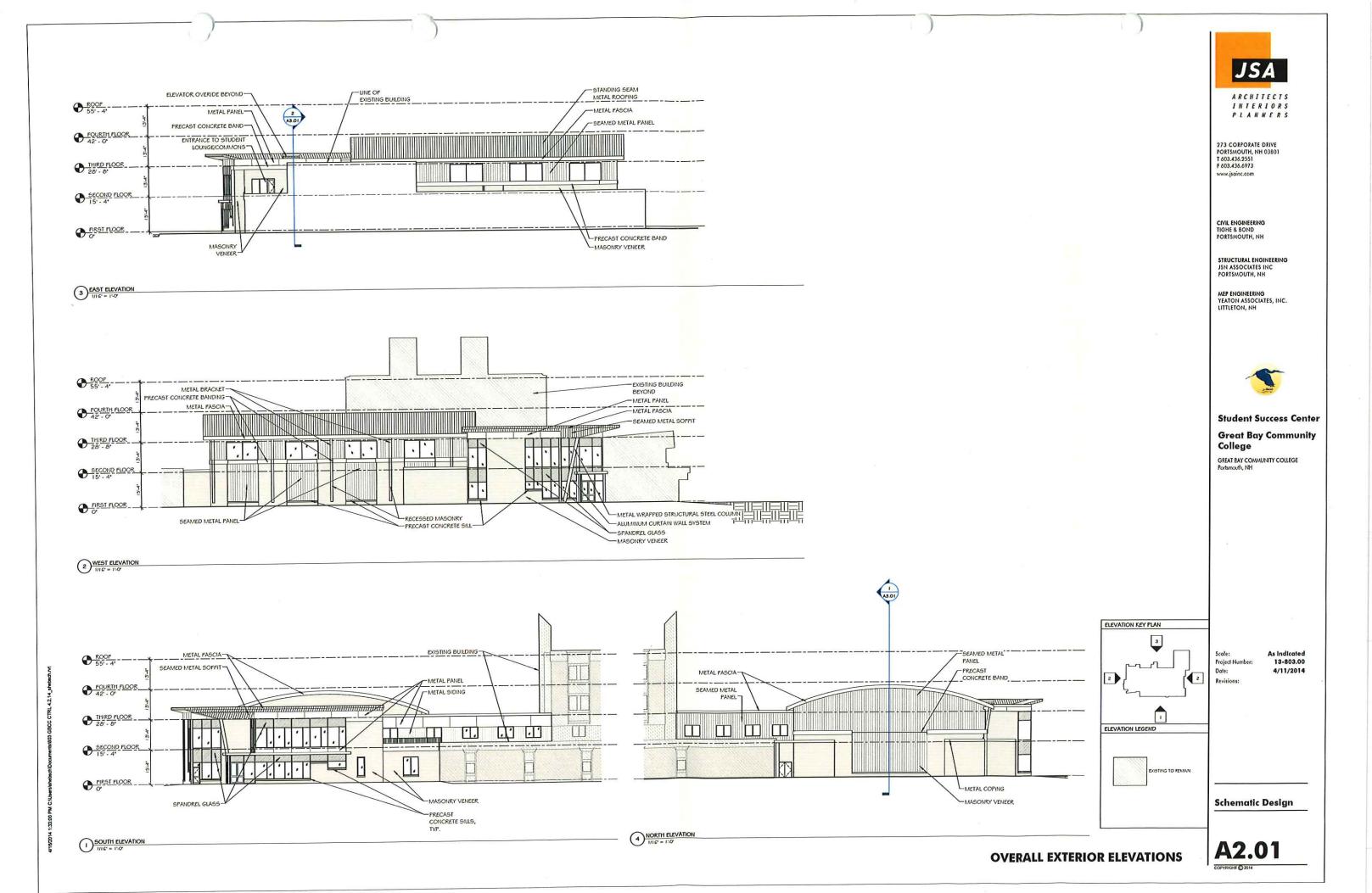
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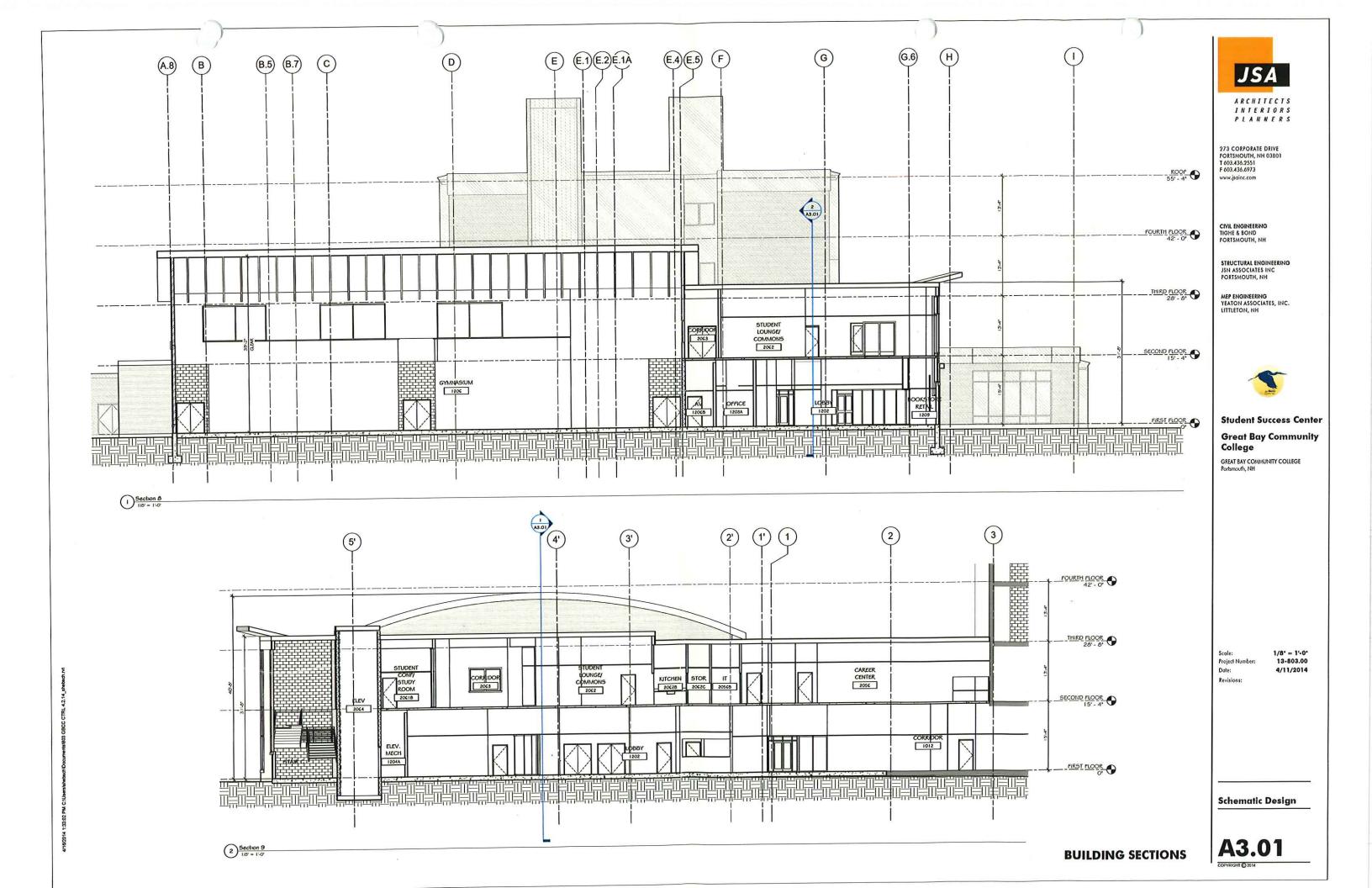


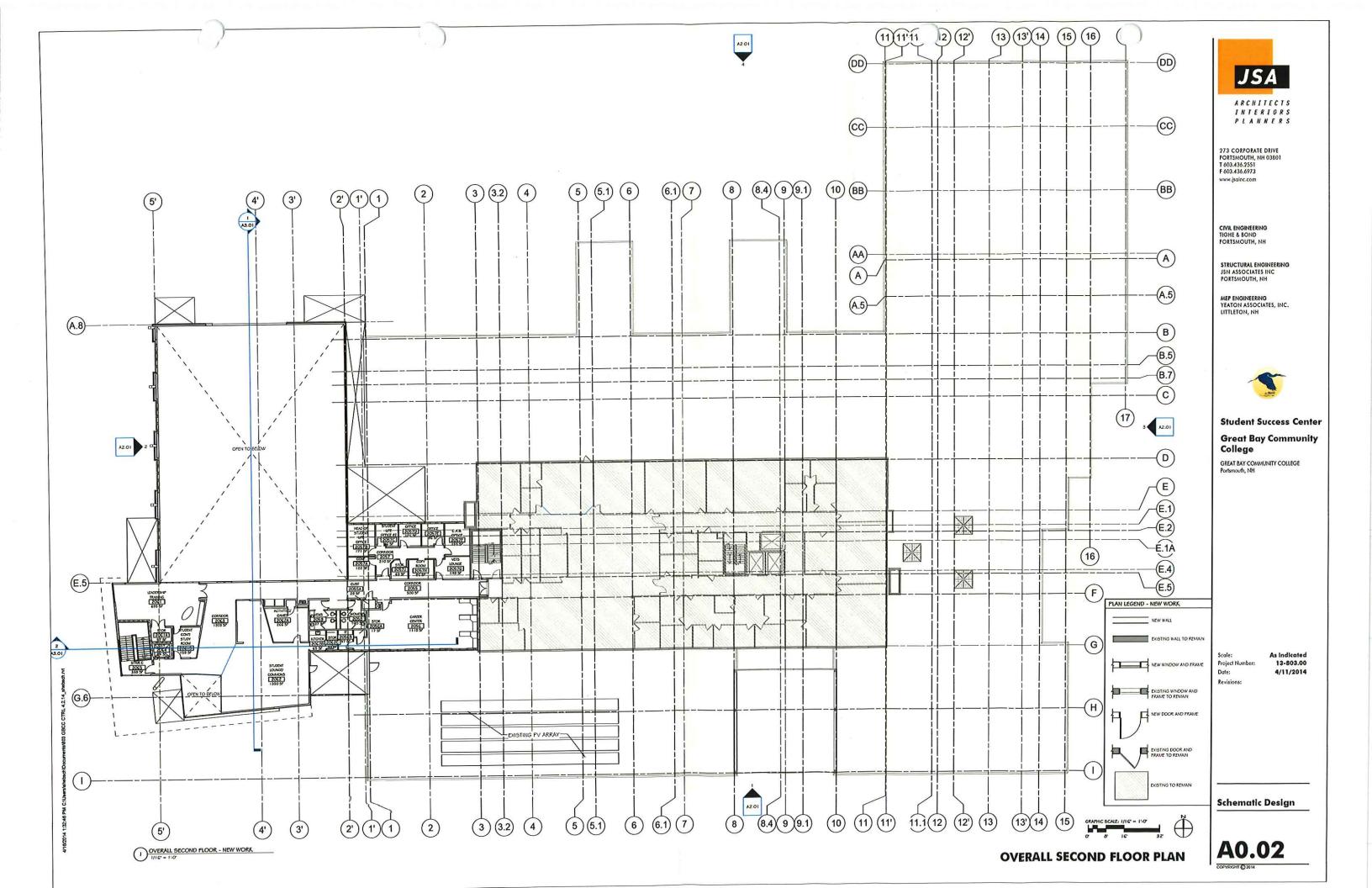


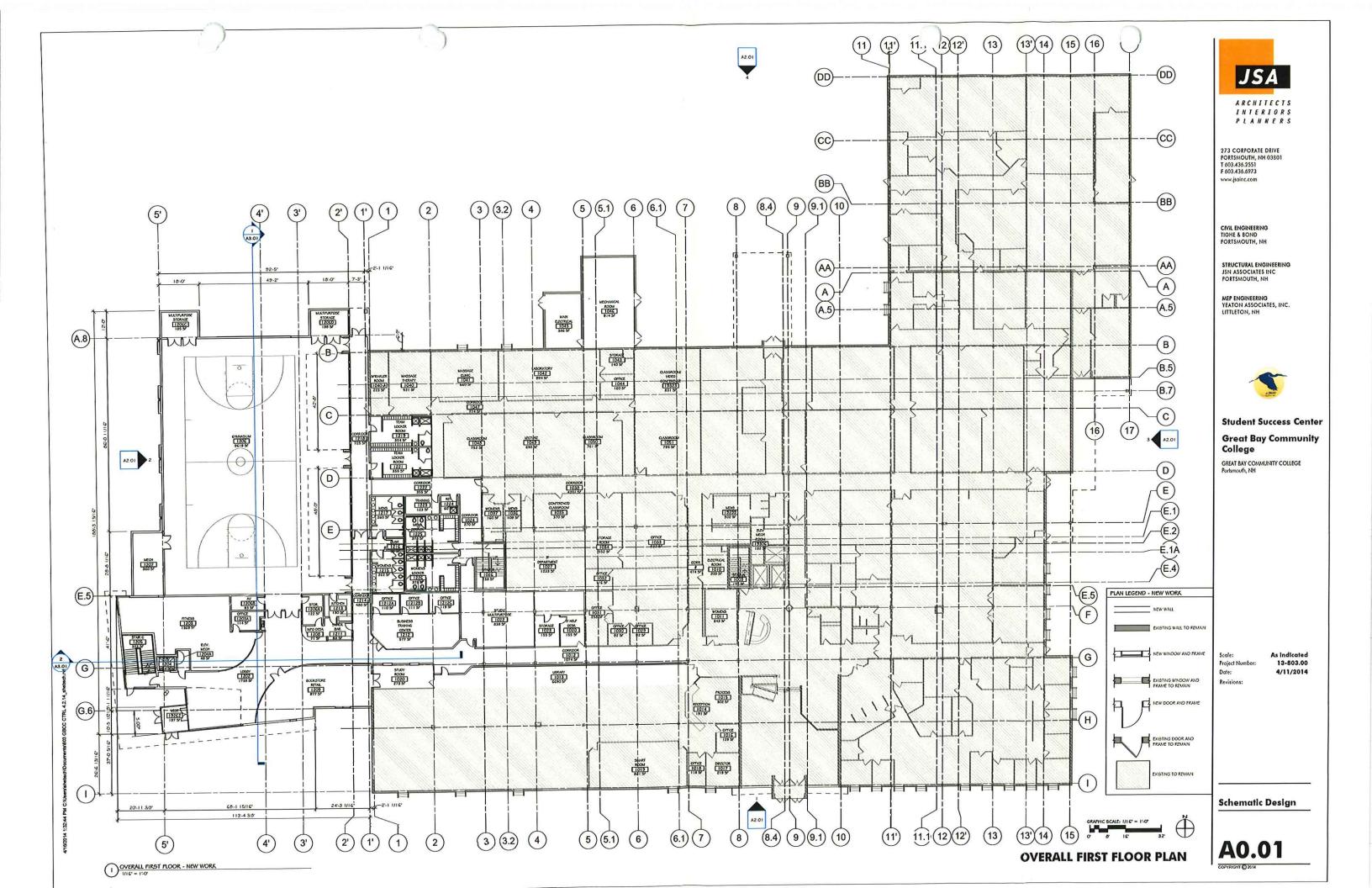














DEVELOPMENT AUTHORITY

# INSERT AS ITEM VII.A.1.

# **Grounds Maintenance Agreement**

## **MOTION**

# Director Loughlin:

The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to enter into a contract with Elf's Landscaping, Inc. of Rochester, NH, to provide ground maintenance services for PDA maintained facilities at the Pease International Tradeport and Division of Ports and Harbors' properties for a period of three (3) years, to include two (2) one (1) year options which may be exercised in the sole discretion of the Executive Director, all in accordance with the memorandum of Joseph McPherson, PDA Facilities Resource Manager, dated May 12, 2014 and attached hereto.

N:\RESOLVES\GroundMaint514a.wpd



# Memo

To:

David R Mullen, PDA Executive Director

From:



Joseph W. McPherson, Facilities Resource Manager

Subject:

Landscape Services Contract

Date:

May 12, 2014

The Landscape Services Contract expired last fall. An updated Scope of Work was drafted, taking into consideration any changes in properties or services required that may have occurred since the last contract. The term of the new contract will be for three years with work commencing no later than June 1 and ending no sooner than October 31. The contract period may be extended in the sole discretion of PDA's Executive Director for two additional years on mutually agreeable terms and conditions. The services contract was advertised and three companies attended the mandatory pre-bid meeting.

These same three companies all submitted bids on May 12, 2014, with a public opening taking place. The bid tabulations were as follows:

Elf's Landscaping Inc., Rochester, NH	\$19,781.50
Great Horizons Property Services & Landscaping, LLC., Brentwood, NH	\$20,010.00
Dean Ramsdell Landscaping, Wells, ME	\$21,076.15

Elf's Landscaping Inc., meets the minimum specifications and requirements and submitted the lowest qualified bid of \$19,781.50. I request you seek PDA Board approval to enter into a Landscaping Services Contract for the upcoming three years with two possible additional years following.

# PEASE DEVELOPMENT AUTHORITY LANDSCAPE SERVICES CONTRACT 2014,15,16

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Description	55 Int"l	36 Airlrine	42 Airline	7 Lee St	75 Rochester	16 Pease Blvd	Entrances'	Tree Maint.	Supervisor	Laborer	6 in. Proven	4.5 in. Proven	1 gal. Perennial			
Each	Lump	Lump	Lump	Lump	Lump	Lump	Lump	Per Tree	PER HR	PER HR	Planted	Planted	Planted			
Estimated Quantity	ч	T	1	1	T	1	-	1	25	25	100	200	15			
Item No.	3.1	3.2	3.3	3.4	3.5	3.6	3.7	3.8	3.9							





# **MOTION**

# Director Loughlin:

The Pease Development Authority Board of Directors hereby authorizes the
Executive Director to execute a contract, with
to provide ground maintenance services for Pease Development Authority
facilities; all in accordance with the memorandum of Joseph McPherson, PDA
Facilities Resource Manager, dated

N:\RESOLVES\GroundMaint514.wpd

OOO TAKING YOU THERE

ph: 603-433-6088 fax

fax: 603-427-0433

www.peasedev.org



### **MOTION**

### Director Lamson:

The Pease Development Authority Board of Directors hereby approves of the proposed sign requested by the City of Portsmouth for the Ballfield at Rye Street; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager – Engineering, dated May 7, 2014 and attached hereto.

N:\RESOLVES\SignsBallfield514.wpd



# **MEMORANDUM**

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E., Manager – Engineering

Date:

May 7, 2014

Subject:

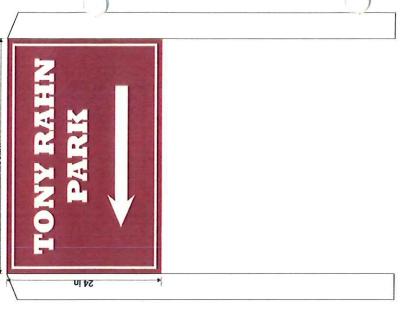
Sign Approval Request for Softball Fields

The Portsmouth Recreation Department is seeking approval to erect two signs at the softball fields on Corporate Drive. Sign #1 is a single faced sign that is 48 square feet and will be erected between the two fields and will face the parking lot. The total height of Sign #1 will be 8'. Sign #2 is a double faced sign that is 6 square feet and will be located at the entrance to the fields. The total height of Sign #2 will be 4'. The location of each sign is shown on the attached sketch. Sketches of the two signs are also attached hereto. Once the signs are installed, the existing girls' softball sign at the entrance will be removed. Staff has reviewed the proposal and has no objections.

At next week's meeting, please ask the Board to approve the softball field signs as proposed.

N:\ENGINEER\Board Memos\2014\sign Softball Fields.docx





# I understand this Order Form is the final production order and replaces all previous drawings, notes and verbal instructions to this job. I have carefully reviewed this form and verify that it contains all necessary specifications and represents my order exactly. I authorize fabrication according to this approval. RETURN SIGNED TO: service@portsmouthsign.com Date: NOTE: Designs are NOT actual size | SIGNATURE: 5/5/14 All orders under \$250 include 1 revision only. All orders over \$250 include 3 revisions only. Additional revisions will be charged at REVISION: \$25 per revision. PortsmouthSign.com 603-436-0047

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the Greater York Region Chamber of Commerce

PORTSMOUTH CHAMBER OF COMMERCE

Member of:

Shop U Only

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PROJECT: SOFTBALL FIELD SIGNAGE

DESIGNED BY: MRM

DATE: 5/7/14

SCALE: 1"=100'



PEASE DEVELOPMENT AUTHORITY



## Memorandum

To: Kim W. Hopper, A.A.E., Airport Manager

From: Sandra McDonough, Airport Operations/Community Liaison

**Date:** 5/8/2014

**Subj:** Noise Report for April 2014

For the calendar month of April 2014, we received a total of 10 inquiries.

Of the 10 inquiries, 5 were from one person regarding a C-5 doing multiple approaches April 1, and 3 were from two separate callers regarding a small piston cargo aircraft operating during the overnight hours. This small aircraft operates during the overnight hours carrying time-sensitive medical supplies. One caller was from Exeter and the other was from Stratham. The last two inquiries were on a transient, military C-5, one from Newington and the other from Portsmouth.

Attached is a copy of the report for your review.

## PDA Noise Report Log

# For the Period: 4/1/2014 to 4/30/2014

Follow Up	Left message 4/2 @ 9:45am. No response. Discussed with Ed Fish (ATCT) The C-5 was not flying out of the ordinary. We had several military jets flying before this C-5 which might have brought attention to the flying at the airport. The C-5 is very large and gives the appearance of being lower than it is and its' sound is unique which also brings attention the the aircraft. Runway 34 in use.	Ditto	Ditto	Ditto	Ditto	Ditto
Narratives	"Loud"	"Loud"	"Loud"	"Stop flying so low"	"Stop flying so low"	"Scriously"
Aircraft	C-5	Ditto	Ditto	Ditto	Ditto	Ditto
Type	TGL	Ditto	Ditto	Ditto	Ditto	Ditto
Caller Information	number 6 Little Bay Road Newington, NH	Ditto	Ditto	Ditto	Ditto	Ditto
Time	17:47	17.56	18:13	18:20	18:25	18:37
Date	4/1/2014	4/1/2014	4/1/2014	4/1/2014	4/1/2014	4/1/2014
#	-	И	m	4	S	٥

Thursday, May 08, 2014

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

## PDA Noise Report Log

# For the Period: 4/1/2014 to 4/30/2014

#	Date	Time	Caller Information	Type	Aircraft	Narratives	Follow Up
1	4/8/2014	10:17	number 9 Slone Brook Drive Exeter, NH	NO	C-210	Hi this is XXXX. I live on Slones Brook Drive in Exeter. I'm calling to find out information about the planes that are flying over our neighborhood at night. Several people in the neighborhood are getting woken up. There was one for example, that flew over at 11:33 PM this past Sunday and there's the one that flies regularly about five nights a week, Mondy thru Friday between 3:00 and 3:30 and it's often at 3:09 AM, that is particularly loud and low. The lights of it light up our bedroom it's so low. I wanted to lodge complaints about that one since it especially wakes our children and wakes us up and, you know it's not healthy. So I just want to know: what they are flying, their exact schedule and company are, and who grants medical permission to fly, you know, what we can do to redress the situation.	Returned call 4/9 at 11:00 am. McDonough said I would get all the information together and review it and I would call her back. Inquirer called again on 4/11 with more information on the overnight flying. McDonough returned call on 4/15 with information as stated in the following entry from the same caller.
•	4/11/2014	13:10	number 9 Sloans Brook Drive Exeter, NH	NO	C-210	Hi this is XXXX. I live on Sloans Brook Drive in Exeter. We spoke on Thursday about airplanes at night that are waking us up and you said you would call me back with information. I was just trying to follow up on that. Interestingly, that night the 3:09 plane was to the left of its usual flight path and much higher. I was grateful about that but the next night the plane was on the some path right over our house with lights flashing into our bedroom, so um, it reverted back, I guess. We were wondering about that too. It just seems like the last year that there are so many planes flying over our neighborhood at night. We just wanted to know what was going on. If you could call me back so we can talk about it, that would be great.	Returned call 4/11 @ 17:25. Returned call 4/15 after researching the route for the past few weeks I noticed the aircraft was using Runway 34 to depart instead of the Runway 16 which is the recommended runway at night if the winds are below 5 knots.  McDonough discussed the matter with the company and the pilots are now following the voluntary noise procedures nightly. The company is committed to working with the airport.
٥	4/14/2014	14:42	number 10 Jack Rabbit Lane Stratham, NH	NO	C-210	Emailed inquiry. For months now we get a plane flying early in the morning about 3:30 to 4:30? Am - this guy consistently buzzes the fire tower? Atop Stratham Hill. Ilive near this - this pilot strains his engine at this point doing something odd - and thus preventable. Really annoying - sorry - but this pilot has woken me up numerous times. Would like an explanation please.	Left message 4/15. No response. Returned call 4/17 after researching the route for the past few weeks I noticed the aircraft was using Runway 34 to depart instead of the Runway 16 which is the recommended runway at night if the winds are below 5 knots. McDonough discussed the matter with the company and the pilot is now following the voluntary noise procedures nightly. The company is committed to working with the airport.

Page 2 of 3

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

Thursday, May 08, 2014

# PDA Noise Report Log

# For the Period: 4/1/2014 to 4/30/2014

	ime	Caller Information	Type	Aircraft	Narratives	Follow Up
2014 14	1:58	number 11 Sherburne Road Portsmouth, NH	Dep	C-5	Hello, my name is XXXX. I live on XX Sherburne Rd, Portsmouth of course, my phone # is XXXX, and it is 2:58 PM. I have been letting it go and have been watching the planes fly over the neighborhood and down the middle of the street. Every time I call, I'm just crazy and having optical illusions, blah, blah, blah. But it has been happening for the last few days, if not longer. I'm usually not home. But it has happened everyday this week including this past weekend. So I'm telling you, I just got out of my car and I opened my door and I look at this big aircraft flying right over my neighbors' houses and the other day right down the middle of my street. I know you keep telling me it can't happen, that it's impossible. Well, I'm telling you I just saw this big plane fly over my neighbors' houses. I don't know what is going on. I don't know why the flight path has obviously changed or something. I have to tell you that I'm very concerned. It makes me feel very, very uncomfortable.	Wayne called 4/29 to inform the caller we received the inquiry and that Sandy McDonough would be in touch with her to follow up. McDonough called and left message 4/30. McDonough called again 5/2 and spoke with XXXX about the C-5 being larger than other aircraft and she seemed to think the aircraft was flying to close to the neighborhood and wanted an explanation. McDonough tried calling XXXX on 5/4 and 5/5 and no response. The C-5 is very large and when it is as windy as it was that day the aircraft can vary to either side of the flight path. Winds were out of the east at 18 knots gusting to 23 knots.
	Date T 4/29/2014 14	Date Time 4/29/2014 14:58	Time	Time Caller Information 14 14:58 number 11 Sherburne Road Portsmouth, NH	Time Caller Information Type 14 14:58 number 11 Dep O Sherburne Road Portsmouth, NH	Time Caller Information Type Aircraft  14 14:58 number 11 Dep C-5  Sherburne Road Portsmouth, NH

Thursday, May 08, 2014



### **MOTION**

### **Director Preston:**

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into a license agreement with the Brain Injury Association of New Hampshire for the purpose of sponsoring an Airfest on Saturday August 9, 2014 on that portion of the North Apron which is controlled by the PDA. Additionally, in consideration of the value of the community good will and promotion of the airport that the event will generate, the Board authorizes the Executive Director to adjust the fee charged for the event if and as may be appropriate; all in accordance with the memorandum from Bill Hopper, Airport Manager dated May 8, 2014 and attached hereto.

N:\RESOLVES\Airfest0514.wpd

## Memorandum

To: David R. Mullen, Executive Director

From: Kim W. Hopper, A.A.E., Airport Manager

**Date:** 5/8/2014

Subj: Airfest 2014

At its October, 2012 meeting, the PDA Board of Directors authorized the Daniel Webster Council of the Boy Scouts of America and the Brain Injury Association of New Hampshire to "...hold Air Shows on a biennial basis in the years 2014, 2016 and 2018 subject, however, to Board approval of each individual Air Show in advance of each respective scheduled Air Show".

The Brain Injury Association of New Hampshire has requested to hold a significantly scaled down event on the airport's North Apron to be called "Airfest 2014". The request was made independently by the Brain Injury Association of New Hampshire and will not include the participation of the Boy Scouts. The event will take place on Saturday August 9, 2014 and will include; an airplane pull, a 5K race (that will take place on the North Apron and adjacent roads), various vendors, aircraft static displays, live music, a beer tent (for which a liquor license will be required) and other events normally associated with such an event. The License agreement issued to the Brian Injury Association will also include access to the North Apron on the day before and after the event for set up, beak down and cleanup operations. There will be no demonstration flying.

PDA has been informed that with the exception of the 5K road race, the entire event will be contained within the North Apron and some neighboring areas of the NHANG Base. The Brain Injury Association has sought and secured permission of the NHANG for the event for the use of a portion of its property. There will be no admission fee but there will be entry fees for the airplane pull and 5K run, and fees will be assessed to various vendors for the purpose of raising funds for this non-profit charitable organization. The

Brain Injury Association anticipates there will be 5,000 +/- attendees which is significantly less than the attendance records for the air shows held at PSM in the past.

The PDA will incorporate a reimbursement plan and use fee in its agreement with the Brain Injury Association to cover staff assistance with the event and land rent for use of the North Apron, which should not exceed \$10,000 and \$5,124.15 respectively. In consideration of the value of the community good will and promotion of the airport which the event will generate PDA would like to reserve the right to adjust the ultimate fee which is assessed for the event if and as may be appropriate.

Finally, PDA will require the Brain Injury Association to provide an adequate supply of inexpensive or free potable drinking water to address the needs of the anticipated number of attendees.

At the May 15, 2014 meeting of the Board, please seek authority to enter into a License agreement with the Brain Injury Association of New Hampshire for the purpose of holding Airfest 2014 on the North Apron of the Portsmouth International Airport at Pease.





### **MOTION**

Director Loughlin:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$1,935.00 for legal services rendered to the Pease Development Authority by:

1. Anderson & Kreiger LLP Through March 31, 2014

\$1,935.00

Total

\$1,935.00 =====

N:\RESOLVES\Legalservices0514.wpd

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org

Total Current Billing:

1,935.00

Previous Balance Due:

1,620.00

Total Now Due:

3,555.00

PLEASE NOTE: ALL BALANCES DUE WITHIN 30 DAYS

22005 A7710-005

DEPT. HEAD:



### **MOTION**

### Director Bohenko:

In accordance with the approval of the Capital Budget Overview Committee, the Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to expend \$98,200 from the Harbor Dredging and Pier Maintenance Fund for payment of the Division's portion of a study by the US Army Corps of Engineers to identify dredge material disposal sites in connection with the expansion of the Piscataqua River Uppermost Turning Basin; all in accordance with the memorandum of Geno Marconi, Division Director, dated May 7, 2014 and attached hereto.

N:\RESOLVES\TurningBasin0514.wpd



555 Market Street, Suite 1 Portsmouth, NH 03801

PORTS AND HARBORS

TO:

**PDA Board of Directors** 

FROM:

Geno Marconi, Port Director

DATE:

May 7, 2014

SUBJECT:

Piscataqua River Uppermost Turning Basin

On April 15, 2014, the Capital Budget Overview Committee authorized the expenditure of \$98,200.00 from the Harbor Dredging and Pier Maintenance Fund of the Division of Ports and Harbors for the purpose of the State of New Hampshire's Non-Federal Share of the Portsmouth Harbor and Piscataqua River Navigation Improvement Project Feasibility Study and Environmental Assessment for the proposed expansion of the uppermost turning basin in the Piscataqua River as set forth in the letter from the U.S. Army Corps of Engineers dated March 18, 2014 attached hereto.

Therefore, the Division of Ports and Harbors recommends that the PDA Board of Directors approves the expenditure of \$98,200.00 from the Harbor Dredging and Pier Maintenance Fund for the Piscataqua River Uppermost Turning Basin as outlined in the attached documentation.



CAP 14-015

JEFFRY A. PATTISON Legislative Budget Assistant (603) 271-3161

MICHAEL W. KANE, MPA Deputy Legislative Budget Assistant (603) 271-3161

## State of New Hampshire

OFFICE OF LEGISLATIVE BUDGET ASSISTANT State House, Room 102 Concord, New Hampshire 03301 RICHARD J. MAHONEY, CPA Director, Audit Division (603) 271-2785

April 16, 2014

Geno Marconi, Director
Pease Development Authority
Division of Ports and Harbors
P.O. Box 369
Portsmouth, New Hampshire 03802-0369

Dear Director Marconi,

The Capital Budget Overview Committee, pursuant to the provisions of RSA 12-G:46, III, on April 15, 2014, approved the request of the Pease Development Authority, Division of Ports and Harbors, to expend \$98,200 from the Harbor Dredging and Pier Maintenance fund for the purpose of the State of New Hampshire's Non-Federal Share of the Portsmouth Harbor and Piscataqua River, New Hampshire and Maine, Navigation Improvement Project Feasibility Study and Environmental Assessment (FE/EA), associated with expanding the Piscataqua River Turning Basin, as specified in the request dated March 26, 2014.

The Capital Budget Overview Committee approved the original request (CAP 06-015) on May 31, 2006, with subsequent action (CAP 13-016) approved March 5, 2013.

Sincerely,

A. Pattison

Legislative Budget Assistant

JAP/pe Attachment



555 Market Street, Suite 1 Portsmouth, NH 03801

PORTS AND HARBORS March 26, 2014

> Representative David Campbell, Chairman Capital Budget Overview Committee Room 206 Legislative Office Building 33 North Main Street Concord, NH 03301

Dear Chairman Campbell:

In accordance with RSA 12-G: 46 Harbor Dredging and Pier Maintenance Fund Established, the Pease Development Authority Division of Ports and Harbors is requesting approval to expend \$98,200.00 for the purpose of the State of New Hampshire's Non-Federal Share of the Portsmouth Harbor and Piscataqua River, New Hampshire and Maine, Navigation Improvement Project Feasibility Study and Environmental Assessment (FE/EA) as outlined in the letter from the Department of the Army attached hereto. This project is for the expansion of the uppermost turning basin in the ship channel of the Piscataqua River (Turning Basin Project). The current balance of the fund is \$501,972.91.

### **HISTORY**

- In 1986, the US Army Corps of Engineers (the Corps) issued a Navigation Safety and Improvement Study that identified the uppermost turning basin for expansion. The Navigation Project of the Piscataqua River is designed for ships of a maximum length of seven hundred and fifty (750) feet. The uppermost turning basin is eight hundred (800) feet wide
- May 31, 2006, the Capital Budget Overview Committee authorized the expenditure of \$375,000 to fund the Non-Federal Cost-Sharing Agreement with the Corps for the Feasibility Study
- March 5, 2013, the Capital Budget Overview Committee authorized the expenditure of \$90,000 for additional investigations associated with the Project Feasibility Study.

### **PURPOSE**

As outlined in the attached letter from the Department of the Army Corps of Engineers, there are steps remaining for the completion of the Feasibility Study:

- Draft Report for Public Review
- Final Draft Report and Draft Chief of Engineers Report to the Civil Works Review Board (CWRB)
- Draft Chief's Report and Supporting Final Feasibility Report/EA to State (Governor) and Federal **Agency Review**

 Assistant Secretary of the Army Review and Office of Management and Budget Review and Approval.

Currently, the State Licensed Pilots are turning 749 foot long ships in an 800 foot wide turning basin with daylight and high tide only restrictions.

Therefore, the Pease Development Authority Division of Ports and Harbors requests authorization to expend \$98,200.00 from the Harbor Dredging and Pier Maintenance Fund.

Sincerely

geno J. Marconi, Division Director

**Pease Development Authority** 

**Division of Ports and Harbors** 

Attachments: 2



## DEPARTMENT OF THE ARMY US ARMY CORPS OF ENGINEERS

NEW ENGLAND DISTRICT 696 VIRGINIA ROAD CONCORD MA 01742-2751 March 18, 2014

Engineering/Planning Division Planning Branch

Mr. David R. Mullen
Executive Director
Pease Development Authority
55 International Drive
Portsmouth, New Hampshire 03801



Dear Mr. Mullen:

The purpose of this letter is to update you on the financial status of the Portsmouth Harbor and Piscataqua River, New Hampshire, and Maine, Navigation Improvement Project Feasibility Study and Environmental Assessment (FS/EA) and to request additional funding to complete the study and complete the required reviews and Federal and State regulatory approvals. The Pease Development Authority and the Corps of Engineers are conducting the study under a Feasibility Cost-Sharing Agreement executed June 12, 2006, and amended May 23, 2013. Recent Corps guidance allows us to update and modify the project management plan and project cost-sharing requirements without going through the process of formally amending the cost-sharing agreement.

Under the amended agreement, the total study cost was estimated at \$930,000, to be shared equally by the Government and the PDA, or \$465,000 each. There are a number of major tasks remaining to bring this study to conclusion. A revised study cost estimate is enclosed which lays out the several remaining steps and the estimated effort and cost to complete each.

In brief the remaining steps in the process are as follows:

Draft Report for Public Review (31 March 2014)

Final Draft Report and Draft Chief of Engineers Report To CWRB (26 August 2014) The Draft documents would be completed and published via Public Notice for a 30-day review period. Concurrently the Corps would apply for State approvals from NH & ME for the dredging.

The reports would be revised to address public review and receipt of State approvals. A final draft and draft chief of Engineers report would be prepared, submitted for Corps HQ review and further revised before transmittal to the CWRB. The Corps and PDA staff would travel to DC to present the project to the Board.

Draft Chief's Report and Supporting Final Feasibility Report/EA to State (Governor) and Federal Agency Review (September 2014) Assistant Secretary of the Army review and Office of Management and budget Review and Approval (December 2014)

CWRB approval clears the release of the draft Chief's Report for transmittal to the Governor and Federal agency heads for review after final edits. The Chief's report and supporting documents may require updates based on comments received.

The ASA reviews the documents and prepares its own summaries with Corps assistance. Document package is forwarded to OMB for that office's review and comment. Responses are developed before OMB prepares its own report returns the package to the ASA. ASA signs the FONSI and forwards the package to Congress for action. This concludes the Feasibility Phase.

The total study cost, prior to any Sponsor in-kind costs, is now estimated at \$1,126,400, with Federal and Non-Federal shares at \$563,200 each, leaving a remaining Non-Federal contribution of \$98,200. Ultimately any Sponsor in-kind credits would be added to the total study cost and credited against the Sponsor's share. At this time, an additional cash contribution of \$67,400 is requested from the Pease Development Authority to complete the public review process and then prepare a revised report and supporting documents for submittal to the Civil Works Review Board (CWRB) for a decision. The submittal date for documents for consideration at the August CWRB meeting is July 10, 2014. Please provide a check made payable to "FAO, USAED, New England District". The remaining \$30,800 of the Non-Federal share may be provided after July 1, 2014.

We look forward to continuing to work with you to complete this important navigation study. If you have any questions or require additional information, please contact Mr. Mark Habel of my staff at (978) 318-8871.

Sincerely,

Chief, Planning Branch

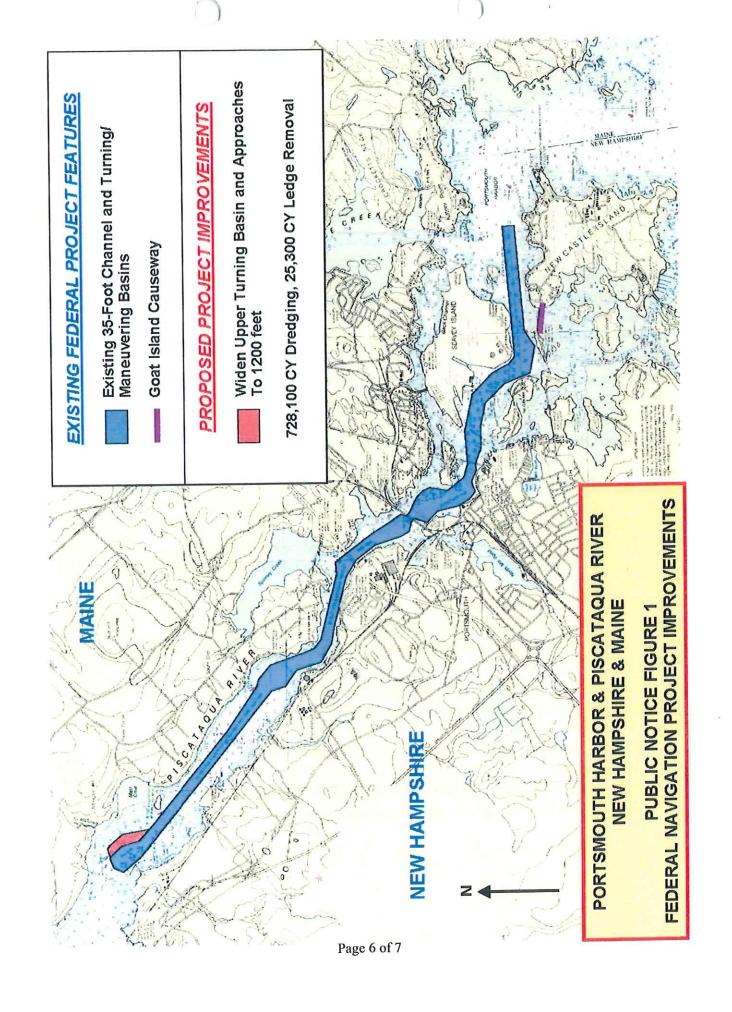
**Enclosure** 

Copy Furnished (with Enclosure):

Mr. Geno Marconi Director, Pease Development Authority Division of Ports and Harbors P.O. Box 369 Portsmouth, New Hampshire 03802

Study Task	May 2013 Update	Expended thru 8 March 2014	Revised Budget thru Completion of Internal Review Process	Estimated Additional Cost thru Public Review	Estimated Additional Cost thru CWRB Moeting	Estimated Additional Cost thru Final Chief's Report	Total Remaining Study Phases	Total Revised Budget
9 Project Management 1 Study Management	0	309.437.57	0	1,260	6,400	6,400	14,080	14,
2 Public & Agency Involvement (Public Review Process)	146,000	509,437.57 500 \$1	318,726	11,900	14,738	25,972	52,510	371,
Reproduce and Distribute Public Review Copies	1		1	4,220			4,226	4.
Prepare Public Notice and Transmittals	1	1	1	3,804			3,804	3,
Public Information Meetings/Hearings	1	1		5,837			5,837	5,
Prepare and File State Regulatory Applications			1 1	2,818			2,818	2,
Respond to Public and Agency Comments and Revise Reports					6,763		6,763	6,
3 Alternative Formulation Briefing	37,000	see #1						
NEPA Documents, Environmental Resources, Agency Coordination  A Feasibility, NEPA Efforts		150 503 30	*****	0.450				
B Bentuc Aralyss	81,000	138,503.79 4,900.00		9,159	4,509	3,382	17,049	166
IOS North Disposal Ste Investigations		See #4A	1	1			0	4,
Neitraffore Beach Placement Site Investigation and Coordination	8	20,344.65	20,345	1			0	20
Endangered Species Coordination (Aliantic/Shortnose Sturgeon)		560 #4A		3,382			3,382	3,
Sediment & Biological Characterization Studies for Dredge Material	6							
Studies In Enedge Area	12,000	500 #4A	l i	- 1				
Sample Analysis (gran size, sto.)	5,000	4,559.60	4,560	1			0	4
Studies Al Discoval Sites	22,630	see #4A					0	
Sample Analysis (gran size, benthic, etc.)	17,370	500.00	600	- 1			0	
SCrabity Defermation for Designed Material Disposal  Cultural Resource Studies		2,351.11	2.351				0	2,
Research and Coordination	12,408	9,349.10	9,349	1	999	500	3.03	
Remote Securing Architectogical Survey of Turning Basin	34,592	34,592.42	34,592	I	509	500	1,499	10
Economic Analysis	78,000	78,277.87	78,278		6,763	4,509	11,272	89
Hydrodynamic Hydricite Data Collection and Analysis					\$,,00	4,000	11,212	
Pydraulic Engineering	70,319	69,937.87	69,938	- 1	- 1		0	69
ADCP Contract to Monitor Corrects	35,681	35,631.21	35 681				0	35
Geotechnical Analysis	8							
Gholochnicat Engineering Amily as and Report	20,007	15,751.20	15,751			1	0	15
Geology Support	5,000	6,031.78	6,032	- 1			0[	6
Submitted Exploration (Boring & Proting) Costs Design Analytis	90,993	90,993.10	90,993				0	90
Cort Engineering Design Development and Report	22,000	17,697.25	47.602			1		
CADO Support - Drawings	. 6,000	1,845.24	17,697				0	17
Cost Estimates	12,000	1,01021	1,010				- 4	1
Development of Cost Estimates		13,611.01	16,161	1			0	16
Development of Confingency Risk Analysis, M2 and TPCS	1	2000000000		o	2,624	1,283	3,907	3
Hydrographic Surveys	22,000	21,152.00	21,152				0	21,
Real Estate Investigations and Report	4,000	1,552.01	1,552				0	1,
Financial Analysis	2,000	0.00	0	0	2,000		2,000	2,
Feasibility Report (Write and Produce Draft Feasibility Report)  Agency Technical Review	48,000	see #1	see #1					
Technical Review of Don't Fearbay Report and EA	45,000	24,387.55	24.200	4423				
Economic Model Certification	45,000	0.00	24,388	4,123 5,000	- 1	1	4,123 5,000	28,
Cost Estimate and Risk Certification		0.00	1	3,007	5,000	1	5,000	5,
Washington Level Final Feasibility Report and Review	25,000	18 603			0,000		5,655	
ATR of Post-Public Review Draft Report	1		- 1	1	5,702	1	5,702	5,
Prepare Draft Final Report		0.00			3,019		3,019	3,
Civil Works Review Board	15,000	0.00						
Reproduce Report Copies			1	- 1	5,400	1	5,400	5,
Prepare and Revise CWRB Submittal Package	1 1	0.00		- 1	3,523		3,623	3,
District CWR8 Attendance (Labor Only)		0.00			11,884		11,884	11,
Miscellaneous Costs Safety			***					
Datrid Counted Real Estate Review	1,000	606.06 773.93	666	- 1	- 1	- 1	9	
MSG Support	4,000	2,900.29	774 2,900	1,200	1,600	1,480	4,480	7,
Travel Costs	4,000	1,043.91	1,044	800	3,000	400	4,200	5,
Travel and Per Diem Costs	3,000	.,			****			
Government Vehicles	2,000	i						
Contracting Division Support	4,000	3,405.60	3,408	0			0	3,
State and Agency Review Process	0	0.00				10/15/00/0		
Prepare Final Draft Report and S&A Package Prepare Local Transmittals	1 1	- 1		- 1		3,623 2,415	1	
Reproduce and Mail Report Copies	1 1		1		1	4,000	4,000	4,5
Respond to S&A Comments	1 1	1		1	1	4,669	4,009	4.
Respond to ASA and OMB Comments	1					2,918	2,918	2,
TAL - Before Credit for Sponsor's in-Kind Services Total Study Direct Study Costs	930,000	810.345	933,109	53,528	84,224		193,264	
Federal Share (50%)	465,000	910,246	933,109	26,764	42,112	61,550 30,775	96,632	1,126,3
Non-Federal Cash Share (50%)	465,000	1		28,764	42,112	30,775	96,632	563,
Sponsor's In-Kind Support and Participation	0	0.00	3.4				100	
Sponsor's CWRB Attendance and Presentation	1 1	1	į į	necessories d	3,000	4	3,000	3,0
Project Delivery Team Support	1 1	- 1		10,000	- 1		10,000	10,0
Real Estate Documentation	45.505			2,000			2,000	2,0
Sponsor's Up-Front Cash Share One-Half of Sponsor's In-Kind Contribution	465,000	1,820,492	1,868,218	26,764	42,112	30,775	96,632	563,
Sponsor's Share of Study Costs After In-Kind Credits	1	- 1	E	1			- 1	7,5
ab aware or awart coops to the mercura credits		- 1	į į				- 1	555,
\$12.Y2								
				c		gert Since May 2013	Lindala	196,
Completed Tasks	¥		F				.,	
Complied Tasks	ž		€.	F	ederal and Non-Fed ortion Required in S	Seral 50% Share		98 67

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### **MOTION**

Director Allard:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$12,288.00 for legal services rendered to the Division of Ports and Harbors by:

1. Sheehan Phinney Bass + Green
December 3 thru December 31, 2014: \$6,396.00
\$5,892.00

**Total** 

\$12,288.00

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Please note that the PDA has previously approved bills for January and February 2014

N:\RESOLVES\LegalServicesDPH0514.wpd

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org

SHEEHAN PHINNEY BASS + GREEN, PROFESSIONAL ASSOCIATION 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

### SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Terminal Subsurface Site Investigation -----CLIENT/CASE NO. 14713-16198 BILLING ATTORNEY: Robert P Cheney

\$6,396.00 TOTAL FOR PROFESSIONAL SERVICES RENDERED: \$0.00 TOTAL EXPENSES: \$6,396.00 TOTAL THIS BILL: PREVIOUS BALANCE: \$823.25 \$7,219.25 TOTAL BALANCE DUE:

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

AMOUNT PAID \$	
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5

SHEEHAN PHINNEY BASS + GREEN, PROFESSIONAL ASSOCIATION 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

### SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Regulatory Issues Relating to Port Operations CLIENT/CASE NO. 14713-16200 BILLING ATTORNEY: Robert P Cheney

\$5,892.00 TOTAL FOR PROFESSIONAL SERVICES RENDERED:

> \$0.00 TOTAL EXPENSES:

\$5,892.00 L TOTAL THIS BILL: \_\_\_\_\_

\$6,029.95 PREVIOUS BALANCE:

\$11,921.95 TOTAL BALANCE DUE:

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

AMOUNT	PAID	\$
AMOUNT	PAID	9